### HONG LEONG FINANCIAL GROUP BERHAD (8024-W) CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF FINANCIAL POSITION AS AT 31 MARCH 2018

THE GROUP	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000
Assets		
Cash and short-term funds	9,836,415	12,772,343
Deposits and placements with banks and other financial institutions	12,352,608	6,013,958
Securities purchased under resale agreements	35,618	336,003
Financial assets held-for-trading	8,365,774	9,453,437
Financial investments available-for-sale	36,842,932	35,163,362
Financial investments held-to-maturity	14,582,264	14,581,030
Derivative financial instruments	1,057,739	977,604
Loans, advances and financing	125,238,948	124,812,079
Clients' and brokers' balances	422,229	508,070
Other receivables	1,576,191	1,529,785
Statutory deposits with Central Banks	4,289,540	3,796,330
Tax recoverable	2,490	1,909
Investment in associated companies	4,662,015	4,321,625
Investment in joint ventures	175,337	169,185
Property and equipment	1,876,918	1,884,451
Goodwill	2,410,644	2,410,644
Intangible assets	173,494	230,588
Total Assets	223,901,156	218,962,403
Liabilities		_
Deposits from customers	154,085,728	154,458,017
Deposits and placements of banks and other financial institutions	6,453,350	7,734,425
Obligations on securities sold under repurchase agreements	4,461,895	2,978,728
Bills and acceptances payable	746,013	364,675
Derivative financial instruments	1,731,052	1,479,564
Clients' and brokers' balances	237,614	271,738
Payables and other liabilities	10,984,682	8,531,035
Recourse obligations on loans sold to Cagamas Berhad	201,057	202,926
Provision for claims	125,070	147,767
Provision for taxation	286,658	235,309
Deferred tax liabilities	275,134	302,517
Borrowings	1,059,398	1,526,222
Subordinated obligations	2,982,801	2,959,779
Innovative Tier 1 capital securities	502,627	515,623
Multi-currency Additional Tier 1 capital securities	406,501	-
Insurance funds	13,056,916	12,221,565
Total Liabilities	197,596,496	193,929,890
Equity		
Share capital	2,267,008	2,267,008
Capital reserves	1,430,600	1,590,528
Retained profits	13,807,810	12,527,478
Fair value reserve	156,372	259,635
Treasury shares for ESOS	(29,795)	(35,712)
Total shareholders' equity	17,631,995	16,608,937
Non-controlling interests	8,672,665	8,423,576
Total Equity	26,304,660	25,032,513
Total Liabilities and Equity	223,901,156	218,962,403
Commitment and Contingencies	214,428,081	171,332,247
Net assets per share (net of treasury shares) attributable to		_
ordinary equity holders of the parent (RM)	15.41	14.52

# HONG LEONG FINANCIAL GROUP BERHAD (8024-W) CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF INCOME FOR THE FINANCIAL PERIOD ENDED 31 MARCH 2018

	Individua	Quarter	Cumulative Quarter			
THE GROUP	Current	Last year	Current year	Last year		
	quarter ended	quarter ended	to date	to date		
	31/03/2018	31/03/2017	31/03/2018	31/03/2017		
	RM '000	RM '000	RM '000	RM '000		
Interest income	1,619,916	1,575,327	4,857,307	4,740,587		
Interest expense	(914,193)	(856,111)	(2,676,386)	(2,635,679)		
Net interest income	705,723	719,216	2,180,921	2,104,908		
Net income from Islamic banking business	166,680	139,287	483,323	407,298		
Non-interest income	513,952	367,080	1,366,878	1,249,292		
Net income	1,386,355	1,225,583	4,031,122	3,761,498		
Overhead expenses	(592,567)	(552,659)	(1,723,150)	(1,651,241)		
Operating profit before allowances Allowance for impairment losses on loans, advances and financing and other losses Writeback of/(Allowance for) impairment losses	793,788	672,924	2,307,972	2,110,257		
	(12,586)	(45,928)	(66,692)	(97,516)		
	1,454	2,516	1,545	(57)		
Share of results of associated companies Share of results of joint ventures	782,656	629,512	2,242,825	2,012,684		
	154,701	129,448	450,226	292,478		
	5,412	4,855	14,907	16,661		
Profit before taxation Taxation	942,769	763,815	2,707,958	2,321,823		
	(181,273)	(136,488)	(506,588)	(447,393)		
Net profit for the financial period	761,496	627,327	2,201,370	1,874,430		
Attributable to: Owners of the parent Non-controlling interests	502,557	418,746	1,453,152	1,247,971		
	258,939	208,581	748,218	626,459		
Net profit for the financial period	761,496	627,327	2,201,370	1,874,430		
Earnings per share - basic (sen)	43.9	36.6	127.1	109.1		
Earnings per share - fully diluted (sen)	43.9	36.6	127.1	109.1		

# HONG LEONG FINANCIAL GROUP BERHAD (8024-W) CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF COMPREHENSIVE INCOME FOR THE FINANCIAL PERIOD ENDED 31 MARCH 2018

	Individua	l Quarter	Cumulative Quarter		
	Current quarter ended 31/03/2018	Last year quarter ended 31/03/2017	Current year to date 31/03/2018	Last year to date 31/03/2017	
THE GROUP	RM '000	RM '000	RM '000	RM '000	
Net profit for the financial period	761,496	627,327	2,201,370	1,874,430	
Other comprehensive income:					
Items that may be reclassified  subsequently to profit or loss:  Share of other comprehensive (loss)					
/income of associated companies  Net fair value changes in financial	(102)	1,168	1,116	(5,648)	
investments available-for-sale Net fair value changes in cash flow	(133,440)	71,776	(197,613)	(201,808)	
hedge	35	149	1,406	1,291	
Currency translation differences Income tax relating to components	(136,794)	(21,799)	(300,870)	330,802	
of other comprehensive income	28,703	(15,175)	41,448	47,253	
Other comprehensive (loss)/income for the financial period, net of tax	(241,598)	36,119	(454,513)	171,890	
Total comprehensive income for the financial period, net of tax	519,898	663,446	1,746,857	2,046,320	
	_				
Attributable to:	040.070	440.700	4 4 4 7 0 4 4	4 005 040	
Owners of the parent Non-controlling interests	340,376 179,522	442,728 220,718	1,147,041 599,816	1,365,040 681,280	
Non-controlling interests	•				
	519,898	663,446	1,746,857	2,046,320	

# HONG LEONG FINANCIAL GROUP BERHAD (8024-W) CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF FINANCIAL POSITION AS AT 31 MARCH 2018

THE COMPANY	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000
<u>Assets</u>		
Cash and short-term funds	26,500	7,721
Deposits and placements with banks and other financial institutions	3,360	8,400
Other receivables	8,401	39,221
Tax recoverable	-	1,685
Deferred tax assets	50	36
Investment in subsidiary companies	17,493,880	16,909,723
Property and equipment	4,881	1,418
Intangible assets	1	13
Total Assets	17,537,073	16,968,217
Liabilities		
Derivative financial instruments	350	874
Payables and other liabilities	8,439	9,489
Provision for taxation	2,355	-
Multi-currency Additional Tier 1 capital securities	405,848	-
Borrowings	1,059,398	1,526,222
Total Liabilities	1,476,390	1,536,585
Financed by:		
Share capital	2,267,008	2,267,008
Capital reserves	255,970	254,991
Retained profits	13,537,708	12,909,636
Treasury shares for ESOS	(3)	(3)
Total Equity	16,060,683	15,431,632
Total Liabilities and Equity	17,537,073	16,968,217
Commitment and Contingencies	100,000	100,000

# HONG LEONG FINANCIAL GROUP BERHAD (8024-W) CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF INCOME FOR THE FINANCIAL PERIOD ENDED 31 MARCH 2018

	Individua	I Quarter	Cumulative Quarter		
THE COMPANY	Current	Last year	Current year	Last year	
	quarter ended	quarter ended	to date	to date	
	31/03/2018	31/03/2017	31/03/2018	31/03/2017	
	RM '000	RM '000	RM '000	RM '000	
Interest income	5,219	235	8,549	945	
Interest expense	(18,142)	(13,897)	(50,225)	(46,210)	
Net interest expense	(12,923)	(13,662)	(41,676)	(45,265)	
Non-interest income	405,064	201,782	846,764	660,064	
Net income	392,141	188,120	805,088	614,799	
Overhead expenses	(12,487)	(3,231)	(23,813)	(14,461)	
Profit before taxation Taxation	379,654	184,889	781,275	600,338	
	(2,112)	(771)	(4,026)	(1,578)	
Net profit for the financial period	377,542	184,118	777,249	598,760	
Earnings per share - basic (sen)	32.9	16.0	67.7	52.2	
Earnings per share - fully diluted (sen)	32.9	16.0	67.7	52.2	

### UNAUDITED STATEMENTS OF COMPREHENSIVE INCOME FOR THE FINANCIAL PERIOD ENDED 31 MARCH 2018

	Individua	al Quarter	Cumulative Quarter			
THE COMPANY	Current quarter ended 31/03/2018 RM '000	Last year quarter ended 31/03/2017 RM '000	Current year to date 31/03/2018 RM '000	Last year to date 31/03/2017 RM '000		
Net profit for the financial period	377,542	184,118	777,249	598,760		
Other comprehensive income for the financial period						
Total comprehensive income for the financial period, net of tax	377,542	184,118	777,249	598,760		

# HONG LEONG FINANCIAL GROUP BERHAD (8024-W) CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF CHANGES IN EQUITY FOR THE FINANCIAL PERIOD ENDED 31 MARCH 2018

THE GROUP At 1 July 2017	Share capital RM '000 2,267,008	Share premium RM '000	Statutory reserve RM '000	Other capital reserve RM '000 134,957	Share options reserve RM '000	Fair value reserve RM '000 259,635	Cash flow hedge reserve RM '000 (703)	Regulatory reserve# RM '000 680,987	Exchange fluctuation reserve RM '000 745,858	Retained profits RM '000	Treasury shares for ESOS RM '000 (35,712)	Total shareholders' equity RM '000	Non- controlling interests RM '000 8,423,576	Total equity RM '000 25,032,513
Comprehensive income	, - ,			,	-,	,	(/	,	-,	,- , -	(, ,	-,,	-, -,-	-, ,-
Net profit for the financial period	-	-	-	-	-	-	-	-	-	1,453,152		1,453,152	748,218	2,201,370
Currency translation differences	_	-	_	_	-	-	-	-	(203,549)	-	-	(203,549)	(97,321)	(300,870)
Share of other comprehensive income of associated									(,,			(,,	(- /- /	(,,
companies	-	-	-	-	-	935	-	-	-	-	-	935	181	1,116
Net fair value changes in financial investments														
available-for-sale, net of tax	-	-	-	-	-	(104,198)	-	-		-	-	(104,198)	(51,629)	(155,827)
Net fair value changes in cash flow hedge, net of tax	-	-	-	-	-	-	701	-	-	-	-	701	367	1,068
Total comprehensive (loss)/income	-	-	-	-	-	(103,263)	701	-	(203,549)	1,453,152	-	1,147,041	599,816	1,746,857
Transaction with owners														
Transfer to regulatory reserve	-	-	-	-	-	-	-	26,650	-	(26,650)	-	-	-	-
Allocation of other reserves to non-controlling interests	-	-	-	-	-	-	-	-	-	(3,819)	-	(3,819)	3,819	-
Dividends paid	-	-	-	-	-	-	-	-	-	(149,177)	-	(149,177)	-	(149,177)
Non-controlling interests share of dividend	-	-	-	-	-	-	-	-	-	-	-	-	(356,241)	(356,241)
Non-controlling interests share of subsidiaries														
treasury shares	-	-	-	-		-	-	-	-	-	-		1,695	1,695
Option charge arising from ESS granted	-	-	-	-	19,302	-	-	-	-	-	-	19,302	-	19,302
ESS exercised	-	-	-	-	(3,036)	-	-	-	-	6,830	5,917	9,711	-	9,711
Transfer to other capital reserve				4						(4)				-
At 31 March 2018	2,267,008			134,961	45,695	156,372	(2)	707,637	542,309	13,807,810	(29,795)	17,631,995	8,672,665	26,304,660
										<u>.</u>				
At 1 July 2016	1,147,517	1,119,491	3,310,501	134,870	10,205	237,252	(1,129)	602,335	587,368	8,228,437	(35,712)	15,341,135	7,836,021	23,177,156
Comprehensive income														
Net profit for the financial period	-	-	-	-	-	-	-	-	-	1,247,971	-	1,247,971	626,459	1,874,430
Currency translation differences	-	-	-	-	-	-	-	-	222,474	-	-	222,474	108,328	330,802
Share of other comprehensive loss of associated														<i>(</i> =)
companies	-	-	-	-	-	(3,261)	-	-	-	-	-	(3,261)	(2,387)	(5,648)
Net fair value changes in financial investments						(100 =0=)						(100 =0=)	(= 4 4==)	(1=1010)
available-for-sale, net of tax	-	-	-	-	-	(102,787)	643	-	-	-	-	(102,787) 643	(51,457) 337	(154,244) 980
Net fair value changes in cash flow hedge, net of tax						(106.049)		-	222 474	1 247 074				
Total comprehensive (loss)/income Transaction with owners	-	-	-	-	-	(106,048)	643	-	222,474	1,247,971	-	1,365,040	681,280	2,046,320
Transaction with owners Transfer to statutory reserve	_	_	43.668		_		_	_	_	(43,668)	_		_	
Transfer to statutory reserve  Transfer to regulatory reserve			43,000		_		_	43.731	_	(43,731)				
Allocation of other reserves to non-controlling interests		-	_	-	-	-	-	43,731	-	(3,094)	-	(3,094)	3,094	-
Dividends paid	-	_	_	_	_	_	_	_	-	(149,177)	_	(149,177)	3,094	(149,177)
Non-controlling interests share of dividend	_	_	_	_	_	_	_	_	_	(140,177)	_	(140,177)	(320,160)	(320,160)
Non-controlling interests share of subsidiaries'													(020,100)	(020,100)
treasury shares	_	_	_	-	_	_	_	_	_	_	_	_	1,079	1.079
Option charge arising from ESS granted	_	_	_	-	7,661	_	_	_	_	_	_	7,661	-,5.6	7,661
ESS exercised	_	_	_	_	(1,933)	_	_	_	_	854	_	(1,079)	_	(1,079)
Transfer to other capital reserve	_	_	_	85	( . ,000)	_	_	_	_	(85)	_	(1,070)	_	-
Transfer pursuant to the Companies Act, 2016**	1,119,491	(1,119,491)	-	-	-	_	-	-	-	-	-	-	-	-
At 31 March 2017	2,267,008	- , , ,	3,354,169	134,955	15,933	131,204	(486)	646,066	809,842	9,237,507	(35,712)	16,560,486	8,201,314	24,761,800
										, ,	<u> </u>	, ,	<u>, , , , , , , , , , , , , , , , , , , </u>	, ,

<sup>#</sup> Comprise regulatory reserves maintained by the Group's banking subsidiary companies in Malaysia of RM696,392,000 (31 March 2017: RM634,821,000) in accordance with BNM's Policy Document on Classification and Impairment Provisions for Loans/Financing and the banking subsidiary company in Vietnam with the State Bank of Vietnam of RM11,245,000 (31 March 2017: RM11,245,000).

<sup>\*\*</sup> The new Companies Act, 2016, which came into operation on 31 January 2017, abolished the concept of authorised share capital and par value of share capital. Consequently, any amount standing to the credit of the share premium account of RM1,119,491,000 becomes part of the Company's share capital pursuant to the transitional provisions set out in Section 618(2) of the Companies Act, 2016. Notwithstanding this provision, the Company may within 24 months from the commencement of the Companies Act, 2016, use the amount standing to the credit of its share premium account of RM1,119,491,000 for purposes as set out in Section 618(3) of the Companies Act, 2016. There is no impact on the numbers of ordinary shares in issue or the relative entitlement of any of the members as a result of this transition.

# HONG LEONG FINANCIAL GROUP BERHAD (8024-W) CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF CHANGES IN EQUITY FOR THE FINANCIAL PERIOD ENDED 31 MARCH 2018

THE COMPANY	Share capital RM '000	Share premium RM '000	Other capital reserve RM '000	Share options reserve RM '000	Retained profits RM '000	Treasury shares for ESOS RM '000	Total equity RM '000
At 1 July 2017	2,267,008	-	254,991	-	12,909,636	(3)	15,431,632
Net profit for the financial period	-	-	-	-	777,249	-	777,249
Dividend paid	-	-	-	-	(149,177)	-	(149,177)
Option charge arising from ESOS	-	-	-	979	-	-	979
At 31 March 2018	2,267,008	-	254,991	979	13,537,708	(3)	16,060,683
At 1 July 2016	1,147,517	1,119,491	254,991	-	12,764,322	(3)	15,286,318
Net profit for the financial period	-	-	-	-	598,760	-	598,760
Dividend paid	-	-	-	-	(149,177)	-	(149,177)
Transfer pursuant to the Companies Act, 2016**	1,119,491	(1,119,491)	-	-	-	-	-
At 31 March 2017	2,267,008		254,991	<u>-</u>	13,213,905	(3)	15,735,901

<sup>\*\*</sup> The new Companies Act, 2016, which came into operation on 31 January 2017, abolished the concept of authorised share capital and par value of share capital. Consequently, any amount standing to the credit of the share premium account of RM1,119,491,000 becomes part of the Company's share capital pursuant to the transitional provisions set out in Section 618(2) of the Companies Act, 2016. Notwithstanding this provision, the Company may within 24 months from the commencement of the Companies Act, 2016, use the amount standing to the credit of its share premium account of RM1,119,491,000 for purposes as set out in Section 618(3) of the Companies Act, 2016. There is no impact on the numbers of ordinary shares in issue or the relative entitlement of any of the members as a result of this transition.

# HONG LEONG FINANCIAL GROUP BERHAD (8024-W) CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF CASH FLOW FOR THE FINANCIAL PERIOD ENDED 31 MARCH 2018

	The Gro 31/03/2018	oup 31/03/2017	The Cor 31/03/2018	mpany 31/03/2017
	RM '000	RM '000	RM '000	RM '000
Profit before taxation Adjustment for non-cash items	2,707,958 (696,921)	2,321,823 (3,096)	781,275 (796,031)	600,338 (609,987)
Operating profit/(loss) before working capital changes	2,011,037	2,318,727	(14,756)	(9,649)
Income tax paid Interest received	(369,745) 1,690	(234,616) 945	- 1,690	(700) 945
Changes in working capital	(= 004 000)			(40)
Net changes in operating assets Net changes in operating liabilities	(7,861,886) 2,545,720	1,220,204 4,322,812	45,752 (1,051)	(43) (2,785)
Net cash (used in)/generated from operating activities	(3,673,184)	7,628,072	31,635	(12,232)
Cash flow from investing activities				
Net purchases of financial investments available-for-sale	(1,627,375)	(5,807,062)	-	-
Net purchases of financial investments held-to-maturity Interest received on financial investments available-for-sale	(1,231)	(1,477,903)	-	-
and financial investments held-to-maturity	888,988	786,258	-	-
Purchase of intangible assets Purchase of property and equipment	(6,894) (110,000)	(14,145)	(4,000)	(1) (337)
Net proceeds from disposal of property and equipment	5,826	(124,486) 4,337	(4,000)	(337)
Dividends received from other investments	240,178	216,460	-	-
Dividends received from subsidiary companies	-	-	648,555	655,150
Dividends received from associated companies	2 562	88,634	-	-
Dividends received from joint ventures Subscription of Additional Tier 1 capital securities in	3,563	3,428	-	-
subsidiary company	-	-	(400,000)	-
Proceeds from redemption of redeemable preference			0.000	5 454
shares and liquidation  Net cash (used in)/generated from investing activities	(606,945)	(6,324,479)	6,000   250,555	5,451 660,263
Cash flow from financing activities	(000,010)	(0,02 :, :: 0)	_00,000	000,200
Dividends paid to equity holders of the Company	(149,177)	(149,177)	(149,177)	(149,177)
Dividends paid to non-controlling interests	(356,241)	(320,160)	-	-
Repayment of revolving credit	(315,000)	(200,000)	(315,000)	(200,000)
Redemption of medium term notes and commercial papers (Repayment)/drawdown of term loans	(150,000)	(370,000) (214,730)	(150,000)	(420,000) 170,000
Proceeds from issuance of Multi-currency Additional		(211,700)		170,000
Tier 1 capital securities	400,000	-	400,000	-
Interest paid on subordinated obligations	(64,994)	(64,645)	(44.074)	- (49.469)
Interest paid on borrowings Interest paid on innovative Tier 1 capital securities	(37,510) (37,601)	(66,116) (35,355)	(44,974)	(48,468)
Interest expense on recourse obligations on loans sold	(0.,00.)	(00,000)		
to Cagamas	(7,576)	-	- (252.454)	- (0.47.0.45)
Net cash used in financing activities	(718,099)	(1,420,183)	(259,151)	(647,645)
Net (decrease)/increase in cash and cash equivalents Effects of exchange rate changes	(4,998,228) (280,110)	(116,590) 315,084	23,039 -	386 -
Cash and cash equivalents at 1 July	12,772,343	9,428,692	6,821	8,720
Cash and cash equivalents at 31 March	7,494,005	9,627,186	29,860	9,106
Analysis of cash and cash equivalents				
Cash and short-term funds	9,836,415	9,067,090	26,500	9,106
Deposits and placements with banks and other financial				
institutions	12,352,608 22,189,023	2,902,928 11,970,018	3,360 29,860	9,300 18,406
Less: deposits and placements with banks and other	ZZ, 103,UZ3	11,370,010	29,000	10,400
financial institutions with original maturity of more than				
three months and restricted cash	(14,695,018)	(2,342,832)	-	(9,300)
-	7,494,005	9,627,186	29,860	9,106

### 1. Basis of preparation

The unaudited condensed financial statements for the financial period ended 31 March 2018 have been prepared under the historical cost convention, as modified by the revaluation of financial investments available-for-sale and financial assets/financial liabilities at fair value through profit or loss (including derivative financial instruments).

The unaudited condensed financial statements have been prepared in accordance with MFRS 134: Interim Financial Reporting issued by the Malaysian Accounting Standard Board ("MASB") and paragraph 9.22 of Bursa Malaysia Securities Berhad's Listing Requirements and should be read in conjunction with the audited annual financial statements for the Group and the Company for the financial year ended 30 June 2017. The explanatory notes attached to the unaudited condensed financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group and the Company since the financial year ended 30 June 2017.

The unaudited condensed financial statements incorporate the activities relating to the Islamic banking and takaful businesses which have been undertaken by its subsidiaries, Hong Leong Islamic Bank Berhad ("HLISB") and Hong Leong MSIG Takaful Berhad ("HLMT") in compliance with Shariah principles.

The significant accounting policies and methods of computation applied in the unaudited condensed financial statements are consistent with those adopted in the annual audited financial statements for the financial year ended 30 June 2017 and modified for the adoption of the following Amendments to MFRSs applicable for financial period beginning on or after 1 July 2017:

- Amendments to MFRS 107 'Statements of Cash Flows Disclosure Initiative'
- Amendments to MFRS 112 'Income Taxes Recognition of Deferred Tax Assets for Unrealised Losses'

The adoption of these amendments did not have any impact on the current period or any prior period and is not likely to affect future periods.

### 2. Status of matters giving rise to the auditor's qualified report in the preceding annual financial statement for the year ended 30 June 2017

There was no qualified report issued by the auditors in the preceding annual financial statements for the year ended 30 June 2017.

### 3. Seasonality or cyclicality of operations

The business operations of the Group and the Company have not been materially affected by any seasonal and cyclical factors.

### 4. Exceptional items or unusual events affecting financial statements

There were no exceptional items or unusual events that materially affected the financial statements.

### 5. Variation from financial estimates reported in preceding financial period

There were no material changes in estimates of amounts reported in the prior financial period that have a material effect in the current period.

### 6. Issuance and repayment of debt and equity securities

There was no repayment of debt or equity share, share buy-back, share cancellation, shares held as treasury shares nor resale of treasury shares in HLFG for the financial period ended 31 March 2018 other than as mentioned below.

### a) Purchase of shares pursuant to Executive Share Scheme ("ESS")

In December 2017, the Group has granted up to 20,450,000 HLFG shares at an exercise price of RM17.12 to eligible executives of HLFG and its subsidiary pursuant to the Company's Executive Share Scheme.

The options granted are subject to the achievement of certain performance criteria by the option holders over two performance periods concluding at the end of the financial years ending 30 June 2019 and 30 June 2021 respectively. The achievement of the performance targets and the numbers of shares (if any) to be vested shall be determined following the end of respective performance periods. The vested options for each performance period are exercisable in three tranches over a period of 2 - 26 months from the respective vesting dates.

As at 31 March 2018, the total number of Treasury Shares for Executive Share Option Scheme ("ESOS") is 500 at an average price of RM6.31 per share and the total consideration paid, including transaction costs was RM3,155.

During the financial period ended 31 March 2018, no shares were exercised pursuant to the Company's ESOS.

The insurance subsidiary company exercised a total of 656,800 ordinary shares pursuant to the Company's ESS at the adjusted exercise price of RM16.61 during the financial period ended 31 March 2018.

The remaining number of shares held by the appointed trustee for the insurance subsidiary company as at 31 March 2018 was 3,307,100 units at an average price of RM9.01 per share with total consideration paid, including transaction costs was RM29,792,340 which have been classified as treasury shares for ESOS at the Group level.

### b) Issuance of Multi-currency Additional Tier 1 capital securities

On 30 November 2017, the Company issued RM400 million nominal value of Additional Tier 1 capital securities ("Capital Securities") out of its multi-currency perpetual notes programme. The Capital Securities, which qualify as Additional Tier 1 capital for the Company, carry a distribution rate of 5.23% per annum. The Capital Securities are perpetual with a Issuer's call option to redeem at the end of year 5. The proceeds from the issuance was used to subscribe for RM400 million Additional Tier 1 capital securities issued by HLB, a subsidiary of the Company.

### 7. Dividends paid

Single-tier interim dividend of 13.0 sen per share amounting to RM149.2 million was paid on 28 December 2017.

### 8. Segmental reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity.

Inter-segment pricing is based on internally computed cost of funds.

Segment results, assets and liabilities include items directly attributable to the segment as well as those that can be allocated on a reasonable basis.

No analysis by geographical segments is presented as the Group's operations are substantially carried out in Malaysia.

### **Business segments**

The Group comprises the following main business segments:

Commercial banking

Investment banking and asset management

Insurance

Other operations

Commercial banking business

Investment banking, futures and stockbroking, fund and unit

trust management

Life and general insurance and takaful business

Investment holding and provision of management services

### 8. Segmental reporting (continued)

The Group 31 March 2018	Commercial Banking RM '000	Investment Banking RM '000	Insurance RM '000	Others RM '000	Eliminations RM '000	Consolidated RM '000
Revenue for the period ended External revenue	3,660,446	137,758	278,826	(45,908)	- (676.004)	4,031,122
Intersegment revenue	2,805 3,663,251	7,110 144,868	3,750 282,576	663,219 617,311	(676,884) (676,884)	4,031,122
Results for the period ended Segment results Share of results of associated companies Share of results of joint ventures Profit before taxation Taxation Net profit for the financial period Non-controlling interests Profit attributable to owners of the parent	2,049,279	58,020	202,128	944,089	(1,010,691)	2,242,825 450,226 14,907 2,707,958 (506,588) 2,201,370 (748,218) 1,453,152
Other information Segment assets	197,283,356	3,949,687	19,705,874	17,537,254	(14,575,015)	223,901,156
Segment liabilities	173,935,738	3,190,193	16,937,726	1,478,039	2,054,800	197,596,496

### 8. Segmental reporting (continued)

The Group 31 March 2017	Commercial Banking RM '000	Investment Banking RM '000	Insurance RM '000	Others RM '000	Eliminations RM '000	Consolidated RM '000
Revenue for the period ended External revenue	3,386,885	145,312	265,410	(36,109)	-	3,761,498
Intersegment revenue	11,846 3,398,731	5,199 150,511	3,083 268,493	665,228 629,119	(685,356) (685,356)	3,761,498
Results for the period ended Segment results Share of results of associated companies Share of results of joint ventures Profit before taxation Taxation Net profit for the financial period Non-controlling interests Profit attributable to owners of the parent	1,809,821	65,668	194,540	605,562	(662,907)	2,012,684 292,478 16,661 2,321,823 (447,393) 1,874,430 (626,459) 1,247,971
Other information Segment assets	195,002,988	4,431,788	17,859,314	17,114,169	(16,944,557)	217,463,702
Segment liabilities	172,905,018	3,696,443	15,200,295	1,198,392	(298,246)	192,701,902

### 9. Financial assets held-for-trading

	The Group			
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000		
Money market instruments:				
Government treasury bills	234,304	-		
Malaysian Government securities	459,062	475,794		
Negotiable instruments of deposit	3,312,484	5,177,899		
Bankers' acceptances and Islamic accepted bills	49,855	-		
Bank Negara Malaysia bills	21,814	-		
Malaysian Government investment certificates	1,299,306	715,133		
Cagamas bonds	-	1,013		
Other Government securities	624,779	557,649		
	6,001,604	6,927,488		
Quoted securities:				
Shares in Malaysia	726,423	743,504		
Shares outside Malaysia	107,561	71,073		
Foreign currency bonds in Malaysia	7,719	195,592		
Foreign currency bonds outside Malaysia	26,112	62,860		
Unit trust investments	429,143	332,260		
Warrants quoted in Malaysia	420	_		
	1,297,378	1,405,289		
Unquoted securities:				
Foreign currency bonds outside Malaysia	15,741	53,087		
Malaysia Government sukuk	-	191,394		
Corporate bonds and sukuk	1,051,051	876,179		
	1,066,792	1,120,660		
Total financial assets held-for-trading	8,365,774	9,453,437		

### 10. Financial investments available-for-sale

	The Group	
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000
Money market instruments:		
Malaysian Government securities	838,032	1,367,665
Malaysian Government investment certificates	4,687,297	4,446,014
Khazanah bonds	586,864	406,904
Cagamas bonds	1,502,782	1,458,370
Other Government securities	4,158,943	3,284,010
	11,773,918	10,962,963
Quoted securities:		
Shares in Malaysia	1,561,290	1,504,150
Shares outside Malaysia	102,631	114,374
Foreign currency bonds in Malaysia	3,074,522	3,056,104
Foreign currency bonds outside Malaysia	1,248,452	1,818,131
Investment-linked funds	300	300
Unit trust investments	601,164	470,603
	6,588,359	6,963,662
Unquoted securities:		
Shares in Malaysia	457,075	457,132
Shares outside Malaysia	83,398	149,361
Foreign currency bonds in Malaysia	1,005,256	294,300
Foreign currency bonds outside Malaysia	1,054,245	862,710
Malaysian Government sukuk	2,192,597	2,040,793
Corporate bonds and sukuk	13,688,084	13,432,441
	18,480,655	17,236,737
Total financial investments available-for-sale	36,842,932	35,163,362

### 11. Financial investments held-to-maturity

	The Group	
	As at 31/03/2018	As at 30/06/2017
	RM '000	RM '000
Money market instruments:		
Government treasury bills	51,124	57,367
Malaysian Government securities	1,540,343	2,764,747
Malaysian Government investment certificates	10,252,562	9,482,704
Other Government securities	454,100	484,230
	12,298,129	12,789,048
Unquoted securities:		_
Loan stocks	48	48
Malaysian Government sukuk	1,403,785	814,591
Corporate bonds and sukuk	698,034	697,481
Foreign currency bonds outside Malaysia	151,402	247,796
Redeemable preference shares	30,866	32,066
	2,284,135	1,791,982
Total financial investments held-to-maturity	14,582,264	14,581,030

### 12. Loans, advances and financing

Overdrafts         3,607,735         3,776,243           Term loans/financing:         - Housing and shop loans/financing         69,197,427         65,998,057           - Syndicated term loan/financing         9,539,425         9,225,253           - Hire purchase receivables         17,246,882         18,159,364           - Other term loans/financing         7,318,076         8,135,246           Credit/charge card receivables         3,631,945         3,997,701           Bills receivables         915,787         1,081,635           Trust receipts         325,172         314,042           Claims on customers under acceptance credits         7,210,612         7,451,325           Revolving credits         6,073,409         6,611,688           Policy and premium loans         577,032         584,546           Staff loans/financing         145,162         146,737           Other loans/financing         469,085         486,255           Gross loans, advances and financing         126,257,749         125,968,092
Term loans/financing:       69,197,427       65,998,057         - Housing and shop loans/financing       9,539,425       9,225,253         - Syndicated term loan/financing       17,246,882       18,159,364         - Other term loans/financing       7,318,076       8,135,246         Credit/charge card receivables       3,631,945       3,997,701         Bills receivables       915,787       1,081,635         Trust receipts       325,172       314,042         Claims on customers under acceptance credits       7,210,612       7,451,325         Revolving credits       6,073,409       6,611,688         Policy and premium loans       577,032       584,546         Staff loans/financing       145,162       146,737         Other loans/financing       469,085       486,255
- Housing and shop loans/financing       69,197,427       65,998,057         - Syndicated term loan/financing       9,539,425       9,225,253         - Hire purchase receivables       17,246,882       18,159,364         - Other term loans/financing       7,318,076       8,135,246         Credit/charge card receivables       3,631,945       3,997,701         Bills receivables       915,787       1,081,635         Trust receipts       325,172       314,042         Claims on customers under acceptance credits       7,210,612       7,451,325         Revolving credits       6,073,409       6,611,688         Policy and premium loans       577,032       584,546         Staff loans/financing       145,162       146,737         Other loans/financing       469,085       486,255
- Syndicated term loan/financing       9,539,425       9,225,253         - Hire purchase receivables       17,246,882       18,159,364         - Other term loans/financing       7,318,076       8,135,246         Credit/charge card receivables       3,631,945       3,997,701         Bills receivables       915,787       1,081,635         Trust receipts       325,172       314,042         Claims on customers under acceptance credits       7,210,612       7,451,325         Revolving credits       6,073,409       6,611,688         Policy and premium loans       577,032       584,546         Staff loans/financing       145,162       146,737         Other loans/financing       469,085       486,255
- Hire purchase receivables       17,246,882       18,159,364         - Other term loans/financing       7,318,076       8,135,246         Credit/charge card receivables       3,631,945       3,997,701         Bills receivables       915,787       1,081,635         Trust receipts       325,172       314,042         Claims on customers under acceptance credits       7,210,612       7,451,325         Revolving credits       6,073,409       6,611,688         Policy and premium loans       577,032       584,546         Staff loans/financing       145,162       146,737         Other loans/financing       469,085       486,255
- Other term loans/financing       7,318,076       8,135,246         Credit/charge card receivables       3,631,945       3,997,701         Bills receivables       915,787       1,081,635         Trust receipts       325,172       314,042         Claims on customers under acceptance credits       7,210,612       7,451,325         Revolving credits       6,073,409       6,611,688         Policy and premium loans       577,032       584,546         Staff loans/financing       145,162       146,737         Other loans/financing       469,085       486,255
Credit/charge card receivables       3,631,945       3,997,701         Bills receivables       915,787       1,081,635         Trust receipts       325,172       314,042         Claims on customers under acceptance credits       7,210,612       7,451,325         Revolving credits       6,073,409       6,611,688         Policy and premium loans       577,032       584,546         Staff loans/financing       145,162       146,737         Other loans/financing       469,085       486,255
Bills receivables       915,787       1,081,635         Trust receipts       325,172       314,042         Claims on customers under acceptance credits       7,210,612       7,451,325         Revolving credits       6,073,409       6,611,688         Policy and premium loans       577,032       584,546         Staff loans/financing       145,162       146,737         Other loans/financing       469,085       486,255
Trust receipts       325,172       314,042         Claims on customers under acceptance credits       7,210,612       7,451,325         Revolving credits       6,073,409       6,611,688         Policy and premium loans       577,032       584,546         Staff loans/financing       145,162       146,737         Other loans/financing       469,085       486,255
Claims on customers under acceptance credits       7,210,612       7,451,325         Revolving credits       6,073,409       6,611,688         Policy and premium loans       577,032       584,546         Staff loans/financing       145,162       146,737         Other loans/financing       469,085       486,255
Revolving credits       6,073,409       6,611,688         Policy and premium loans       577,032       584,546         Staff loans/financing       145,162       146,737         Other loans/financing       469,085       486,255
Policy and premium loans       577,032       584,546         Staff loans/financing       145,162       146,737         Other loans/financing       469,085       486,255
Staff loans/financing       145,162       146,737         Other loans/financing       469,085       486,255
Other loans/financing         469,085         486,255
Gross loans, advances and financing 126,257,749 125,968,092
Fair value changes arising from fair value hedges (1,930)
Unamortised fair value changes arising from terminated fair value hedges (13)
Allowance for impaired loans, advances and financing:
- Collective assessment allowance (809,626) (830,407)
- Individual assessment allowance (207,232) (325,536)
Total net loans, advances and financing 125,238,948 124,812,079

Included in loans, advances and financing are housing loans sold to Cagamas with recourse to the Group amounting to RM180,758,000 (2017: RM184,571,000).

### 12. Loans, advances and financing (continued)

(a)	Ву	tyr	<u>se</u>	ot	customer

) <del></del>	The G	The Group	
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000	
Domestic non-bank financial institutions Domestic business enterprises:	413,815	651,907	
- small and medium enterprises	20,645,605	20,377,345	
- others	14,301,994	15,491,115	
Government and statutory bodies	19,681	29,072	
Individuals	83,887,274	82,063,090	
Other domestic entities	271,919	79,052	
Foreign entities	6,717,461	7,276,511	
Gross loans, advances and financing	126,257,749	125,968,092	

### (b) By interest/profit rate sensitivity

	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000
Fixed rate		
- Housing and shop loans/financing	3,264,862	4,753,971
- Hire purchase receivables	16,907,485	17,747,828
- Other fixed rate loan/financing	6,843,985	7,513,604
Variable rate		
- Base rate/base lending rate plus	83,142,742	78,636,505
- Cost plus	15,745,082	16,918,373
- Other variables rates	353,593	397,811
Gross loans, advances and financing	126,257,749	125,968,092

The Group

### (c) By economic purpose

	The Group	
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000
Purchase of securities	635,757	700,958
Purchase of transport vehicles	16,961,761	17,583,693
Purchase of landed properties		
- residential	60,226,113	56,861,181
- non-residential	15,424,240	15,774,407
Purchase of fixed assets (excluding landed properties)	440,040	379,050
Personal use	3,242,109	3,563,125
Credit card	3,631,945	3,997,701
Construction	1,558,662	1,238,539
Mergers and acquisition	168,440	201,182
Working capital	21,998,678	23,216,086
Other purpose	1,970,004	2,452,170
Gross loans, advances and financing	126,257,749	125,968,092

### (d) By geographical distribution

	The Group	
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000
Malaysia	120,051,992	119,382,844
Singapore	4,953,760	5,379,133
Vietnam	353,593	397,813
Cambodia	898,404	808,302
Gross loans, advances and financing	126,257,749	125,968,092

### 12. Loans, advances and financing (continued)

### (e) By residual contractual maturity

	The Group	
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000
Within one year	25,399,413	27,380,609
One year to less than three years	5,969,014	5,492,203
Three years to less than five years	8,995,838	10,265,641
Five years and more	85,893,484	82,829,639
Gross loans, advances and financing	126,257,749	125,968,092

The Group

### (f) Impaired loans, advances and financing by economic purpose

	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000
Purchase of securities	1,576	2,196
Purchase of transport vehicles	129,406	142,754
Purchase of landed properties		
- residential	305,310	307,234
- non-residential	152,567	133,296
Purchase of fixed assets (excluding landed properties)	1,073	3,332
Personal use	46,957	44,066
Credit card	39,961	48,005
Construction	4,770	7,209
Working capital	379,809	510,724
Other purpose	3,430	16,201
Gross impaired loans, advances and financing	1,064,859	1,215,017

### (g) Impaired loans, advances and financing by geographical distribution

	The Group	
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000
Malaysia	1,048,459	1,208,932
Singapore	8,545	471
Vietnam	4,178	5,098
Cambodia	3,677	516
Gross impaired loans, advances and financing	1,064,859	1,215,017

### (h) Movements in impaired loans, advances and financing are as follows:

	The Group	
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000
As at beginning of the financial period/year	1,215,017	957,153
Impaired during the financial period/year	1,211,580	1,824,594
Performing during the financial period/year	(675,112)	(821,519)
Amount written back in respect of recoveries	(299,601)	(336,403)
Amount written off	(380,070)	(407,656)
Exchange differences	(6,955)	(1,152)
As at end of the financial period/year	1,064,859	1,215,017
Gross impaired loans as a % of gross loans, advances and financing	0.8%	1.0%

### 12. Loans, advances and financing (continued)

### (i) Movements in allowance for impaired loans, advances and financing are as follows:

	The Group	
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000
Collective assessment allowance		
As at beginning of the financial period/year	830,407	856,971
Net allowance made during the period/year	228,414	282,483
Amount transferred to individual assessment allowance	-	(729)
Amount written off	(237,524)	(298,120)
Unwinding income	(10,706)	(10,732)
Exchange differences	(965)	534
As at end of the financial period/year	809,626	830,407
Collective assessment allowance (inclusive of regulatory reserve) as % of gross loans, advances and financing less individual impairment allowance	1.2%	1.2%
Individual assessment allowance		
As at beginning of the financial period/year	325,536	289,844
Net allowance made during the period/year	54,459	162,679
Amount transferred from collective assessment allowance	-	729
Amount written back in respect of recoveries	(41,130)	(46,433)
Amount written off	(119,095)	(72,260)
Unwinding income	(6,021)	(8,741)
Exchange differences	(6,517)	(282)
As at end of the financial period/year	207,232	325,536

### 13.

	<del></del> -	
3. Other receivables	The G	roup
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000
Investment properties	2,030	2,030
Foreclosed properties	46	46
Sundry debtors and other prepayments	192,770	181,987
Treasury related receivable	824,688	457,935
Fee income receivable	3,170	16,076
Collateral pledged for derivative transactions	411,289	676,156
Other receivables	142,198	195,555
	1,576,191	1,529,785
	The Co	npany
	As at 31/03/2018	As at 30/06/2017
	RM '000	RM '000
Amount due from subsidiary companies	185	38,646
Sundry debtors and other prepayments	1,125	301
Interest receivables	6,860	11
Other receivables	231	263
	8,401	39,221

### 14. Investment in joint venture

	The Group		
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000	
Unquoted shares outside Malaysia, at cost	24,657	24,657	
Cumulative share of results, net of dividend received	24,529	20,882	
Exchange fluctuation reserve	7,173	8,842	
	56,359	54,381	
Equity interest held for sale	118,978	114,804	
	175,337	169,185	

On 1 March 2010, HLB together with Bank of Chengdu Co., Ltd. ("BOCD"), obtained operation approval from China Banking Regulatory Commission ("CBRC") for Sichuan Jincheng Consumer Finance Limited Company ("JV Co"), a joint venture company that is part of the first batch of approved companies, to start consumer finance operations in Central and Western China. This JV Co focuses primarily in the consumer financing business with HLB having a 49% equity interest and BOCD having a 51% equity interest in the JV Co. This strategic alliance between HLB and BOCD to tap into the promising and growing financial services sector in China further cements HLB's strategic partnership in BOCD and affirms HLB's vision and belief in the huge potential of China.

In March 2017, HLB's Board of Directors has approved the divestment of 37% of HLB's stake through non-subscription of the issuance of new share capital by JV Co and sell down the original share capital held by HLB to new strategic investors through an exercise via Southwest United Equity Exchange. The completion of the sale is currently pending the China Banking Regulatory Commission approval. Upon the divestment exercise, the retained interest of 12% of the expanded capital will be recognised as a financial asset in accordance with MFRS 139 'Financial Instruments: Recognition and Measurement'.

Investment in joint venture classified as asset held for sale as at the reporting period was measured at the lower of its carrying amount and fair value less costs to sell at the time of the reclassification. The investment classified as asset held for sale amounted to RM118,978,000 for the financial period ended 31 March 2018 (30 June 2017: RM114,804,000).

JV Co is a private company and there is no quoted market price available for its shares.

### 15. Deposits from customers

### (a) By type of deposits

	The Group	
	As at 31/03/2018	As at 30/06/2017
	RM '000	RM '000
At amortised cost		
Fixed deposits	87,593,109	88,216,001
Short-term placements	14,282,981	18,312,314
Negotiable instruments of deposits	7,180,556	5,713,184
	109,056,646	112,241,499
Demand deposits	23,467,335	21,186,820
Savings deposits	17,591,764	17,531,603
Others	1,028,543	1,017,170
Gross deposits from customers	151,144,288	151,977,092
At fair value through profit or loss		
Structured deposits linked to interest rate derivatives	3,098,813	2,597,863
Fair value changes arising from designation at fair value through profit or loss*	(157,373)	(116,938)
Total net deposits from customers	154,085,728	154,458,017
		<u> </u>

### \*Note:

The Group has issued structured deposits which are linked to interest rate derivatives and designated them at fair value through profit or loss. This designation is permitted under MFRS 139 'Financial Instruments: Recognition and Measurement' as it significantly reduces accounting mismatch. These instruments are managed by the Group on the basis of its fair value and includes terms that have substantive derivative characteristics.

The fair value changes of the structured deposits which are linked to interest rate derivatives that are attributable to the changes in own credit risk are not significant.

### 15. Deposits from customers (continued)

### (b) By type of customers

	The Group		
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000	
Government and statutory bodies	3,009,724	3,395,343	
Business enterprises	60,244,230	62,087,439	
Individuals	88,209,258	86,196,444	
Others	2,622,516	2,778,791	
Net deposits from customers	154,085,728	154,458,017	

### (c) The maturity structure of fixed deposits, negotiable instruments of deposits and short-term placements are as follows:

	The G	The Group		
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000		
Due within six months	79,367,352	93,035,057		
More than six months to one year	26,637,287	17,382,345		
More than one year to five years	3,052,007	1,824,097		
	109,056,646	112,241,499		

### 16. Deposits and placements of banks and other financial institutions

	The Group		
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000	
Licensed banks and investment banks	4,711,276	6,312,662	
Other financial institutions	1,742,074	1,421,763	
	6,453,350	7,734,425	
The maturity structure of deposits and placements of banks and other financial institutions:			
- One year or less (short-term)	6,453,350	7,734,425	

### 17. Payables and other liabilities

	The Group		
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000	
Trade payables	2,599,175	2,333,872	
Loan advance payment	3,190,870	2,987,067	
Post employment benefits obligation - defined contribution plan	1,846	1,819	
Treasury and cheque clearing	200,596	129,556	
Cheque clearing	89,094	114,889	
Treasury related payables	173,899	235,295	
Sundry creditors and accruals	521,763	332,197	
Provision for bonus and staff related expenses	185,777	207,627	
Financial liabilities due to third party investors *	3,443,177	1,773,647	
Others	578,485	529,955	
	10,984,682	8,531,035	
	The Co	mpany	
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000	
Sundry creditors and accruals	1,010	1,276	
Provision for bonus and staff related expenses	7,384	8,169	
Post employment benefits obligation - defined contribution plan	45	44	
	8,439	9,489	

<sup>\*</sup> Financial liabilities due to third party investors relate to the net asset value of units held by the third party investors of unit trust funds deemed as subsidiary company pursuant to MFRS 10 'Consolidated Financial Statements'.

### 18. Interest income

	The	Group	The G	roup
	Current quarter ended 31/03/2018 RM '000	Last year	Current year to date 31/03/2018 RM '000	Last year to date 31/03/2017 RM '000
Loans, advances and financing	1,153,799	1,152,652	3,479,793	3,486,955
Money at call and deposit placements with				
financial institutions	62,422	39,630	152,507	93,138
Securities purchased under resale agreements	2,992	5	5,030	35,284
Financial assets held-for-trading	98,036	108,316	312,260	326,363
Financial investments available-for-sale	198,567	172,195	586,638	503,555
Financial investments held-to-maturity	98,750	97,732	302,350	282,703
Others	5,350	4,797	18,729	12,589
	1,619,916	1,575,327	4,857,307	4,740,587
Of which:				
Interest income earned on impaired loans, advances and financing	12,726	5,958	39,808	18,425
	The Co	ompany	The Co	mpany
	Current	Last year quarter ended 31/03/2017 RM '000	Current year to date 31/03/2018 RM '000	Last year to date 31/03/2017 RM '000
Money at call and deposit placements with				
financial institutions	159	235	1,229	945
Other interest income	5,060		7,320	
	5,219	235	8,549	945

### 19. Interest expense

Borrowings

Others

	The Group		The Group	
	Current	Last year	Current year	Last year
	quarter ended 31/03/2018 RM '000	quarter ended 31/03/2017 RM '000	to date 31/03/2018 RM '000	to date 31/03/2017 RM '000
Deposits and placements of banks and other				
financial institutions	54,102	30,993	144,851	82,076
Deposits from customers	724,795	675,490	2,105,884	2,110,723
Short-term placements	76,062	80,814	245,895	231,631
Borrowings	12,776	24,596	42,714	76,705
Subordinated obligations	28,896	28,968	88,016	88,226
Recourse obligation on loans sold to Cagamas	1,875	1,875	5,707	4,832
Innovative Tier 1 capital securities	9,552	8,830	28,479	26,342
Multi-currency Additional Tier 1 capital securities	98	-	943	-
Others	6,037	4,545	13,897	15,144
	914,193	856,111	2,676,386	2,635,679

The Co	The Company		mpany
Current quarter ended 31/03/2018 RM '000	Last year quarter ended 31/03/2017 RM '000	Current year to date 31/03/2018 RM '000	Last year to date 31/03/2017 RM '000
12,776	13,748	42,714	45,899
5,219	-	7,074	-
147	149	437	311
18,142	13,897	50,225	46,210

### 20. Net income from Islamic Banking business

Multi-currency Additional Tier 1 capital securities

	The Group		The Group The Gro	
	Current quarter ended 31/03/2018 RM '000	Last year quarter ended 31/03/2017 RM '000	Current year to date 31/03/2018 RM '000	Last year to date 31/03/2017 RM '000
Income derived from investment of depositors' funds and others	320,000	274,098	937,654	806,830
of which Finance income	319,679	274,495	933,179	802,759
of which other operating income	321	(397)	4,475	4,071
				_
Income derived from investment of shareholders' funds	40,362	33,518	113,367	107,339
of which Finance income	27,798	23,867	81,146	69,805
of which other operating income	12,564	9,651	32,221	37,534
				_
Income attributable to depositors	(193,682)	(168,329)	(567,698)	(506,871)
	166,680	139,287	483,323	407,298

### 21. Non-Interest Income

		Group	The Group		
	Current quarter ended 31/03/2018 RM '000	Last year quarter ended 31/03/2017 RM '000	Current year to date 31/03/2018 RM '000	Last year to date 31/03/2017 RM '000	
Net income from insurance business	71,634	40,025	200,145	205,521	
Net brokerage and commissions from stockbroking business	19,751	20,386	50,373	49,176	
Net unit trust and asset management income	8,945	6,670	24,859	19,392	
Fee income:					
Commissions	36,951	33,152	118,852	109,083	
Service charges and fees	17,544	17,805	48,113	46,412	
Guarantee fees	4,269	3,154	10,706	10,253	
Credit card related fees	53,277	56,991	168,515	180,469	
Corporate advisory fees	1,733	1,449	4,454	6,483	
Commitment fees	8,056	8,479	25,028	26,325	
Fee on loans, advances and financing	10,271	9,208	29,716	42,209	
Placement fees	675	-	768	3,542	
Arranger fees	170	1,434	3,485	6,330	
Other fee income	33,728	36,457	87,905	70,950	
	166,674	168,129	497,542	502,056	
Gain/(loss) arising from sale/redemption of financial assets:					
Net gain/(loss) from sale of financial assets					
held-for-trading	14,643	(18,710)	42,130	2,286	
Net gain from sale of financial investments					
available-for-sale	67,706	2,300	146,454	24,641	
Net gain from redemption of financial investments					
held-to-maturity	3	116	3	150	
Net gain from sale of derivative financial instruments	107,567	16,078	49,034	22,783	
	189,919	(216)	237,621	49,860	
Gross dividend income from:					
Financial assets held-for-trading	1,130	1,318	3,839	1,948	
Financial investments available-for-sale	78,385	67,049	236,339	214,512	
	79,515	68,367	240,178	216,460	
Net unrealised (loss)/gain on revaluation of:					
Financial assets held-for-trading	(12,202)	32,140	(21,985)	(200)	
Derivative financial instruments	(80,272)	(14,046)	3,763	135,740	
	(92,474)	18,094	(18,222)	135,540	
Amortisation of fair value changes arising from					
terminated fair value hedges	(259)	(15)	(704)	(41)	
Net unrealised loss on fair value changes arising					
from fair value hedges	(102)	(37)	(138)	(37)	
Other income:					
Foreign exchange gain	63,538	41,323	115,487	54,997	
Rental income	2,364	546	6,477	3,248	
Gain on disposal of property and equipment (net)	784	158	2,545	1,272	
Others	3,663	3,650	10,715	11,848	
	70,349	45,677	135,224	71,365	
Total non-interest income	513,952	367,080	1,366,878	1,249,292	
Total Horr Interest Interne	313,332	307,000	1,000,070	1,473,434	

### 21. Non-Interest Income (continued)

	The Co	ompany	The Company		
	Current	Last year	Current year	Last year	
	quarter ended 31/03/2018 RM '000	quarter ended 31/03/2017 RM '000	to date 31/03/2018 RM '000	to date 31/03/2017 RM '000	
Fee income:					
Management fees	2,409	2,631	7,523	4,241	
Net loss from sale of derivative financial instruments	-	-	-	(80)	
Gross dividend income from:					
Subsidiary companies	212,314	199,044	648,555	655,150	
Net unrealised gain on revaluation of:					
Derivative financial instruments	180	107	525	738	
Gain from distribution on liquidation of subsidiary	190,156	-	190,156	-	
Other income	5	-	5	15	
Total non-interest income	405,064	201,782	846,764	660,064	

### 22. Overhead expenses

	The	Group	The Group		
	Current	Last year quarter ended 31/03/2017 RM '000	Current year to date 31/03/2018 RM '000	Last year to date 31/03/2017 RM '000	
Personnel costs					
- Salaries, allowances and bonuses	288,535	282,617	866,122	848,544	
- Medical expenses	9,089	8,944	24,793	21,279	
- Training and convention expenses	5,400	4,225	18,785	21,727	
- Staff welfare	3,153	2,849	7,678	9,318	
- Others	16,071	12,123	30,403	34,883	
	322,249	310,758	947,782	935,751	
Establishment costs					
- Depreciation of property and equipment	37,980	25,908	95,006	73,550	
- Amortisation of intangible assets	20,501	20,324	61,965	60,717	
- Rental of premises	19,763	22,460	63,948	68,198	
- Information technology expenses	45,406	42,778	130,839	116,534	
- Security services	7,954	6,544	20,768	20,740	
- Electricity, water and sewerage	6,448	6,196	20,491	18,588	
- Hire of plant and machinery	3,196	3,747	9,539	10,909	
- Others	9,943	3,805	26,926	18,019	
	151,191	131,762	429,482	387,255	
Marketing expenses					
- Advertisement and publicity	9,618	10,342	29,684	25,409	
- Credit card related fees	26,193	23,999	82,729	81,044	
- Others	6,314	5,436	18,579	15,542	
	42,125	39,777	130,992	121,995	
Administration and general expenses					
- Teletransmission expenses	4,866	4,881	13,958	13,640	
- Stationery and printing expenses	4,566	3,958	11,642	12,474	
- Professional fees	20,136	20,152	62,239	53,772	
- Insurance fees	10,555	10,386	31,895	30,060	
- Credit card fees	9,807	10,985	30,552	29,112	
- Travelling and transport expenses	1,148	1,135	3,160	3,267	
- Registration and license fees	2,624	2,649	7,714	7,616	
- Brokerage and commission	2,127	1,913	5,567	4,971	
- Stamp, postage and courier	5,353	5,159	13,349	14,968	
- Others	15,820	9,144	34,818	36,360	
	77,002	70,362	214,894	206,240	
	592,567	552,659	1,723,150	1,651,241	

### 22. Overhead expenses (continued)

	The Co	ompany	The Company		
	Current quarter ended 31/03/2018 RM '000	Last year quarter ended 31/03/2017 RM '000	Current year to date 31/03/2018 RM '000	Last year to date 31/03/2017 RM '000	
Personnel costs					
- Salaries, allowances and bonuses	9,409	1,289	17,336	9,174	
- Medical expenses	27	38	87	62	
- Training and convention expenses	5	4	20	9	
- Staff welfare	139	137	401	391	
- Others	1,174	165	1,511	484	
	10,754	1,633	19,355	10,120	
Establishment costs					
- Depreciation of property and equipment	233	170	537	489	
- Amortisation of intangible assets	8	27	12	81	
- Rental of premises	279	190	627	570	
- Electricity, water and sewerage	6	12	34	34	
- Hire of machinery	1	9	6	23	
- Others	90	88	189	185	
	617	496	1,405	1,382	
Administration and general expenses					
- Teletransmission expenses	8	7	23	23	
- Stationery and printing expenses	5	4	26	14	
- Professional fees	303	368	699	812	
- Management fees	562	562	1,688	1,688	
- Travelling and transport expenses	22	38	56	99	
- Others	216	123	561	323	
	1,116	1,102	3,053	2,959	
	12,487	3,231	23,813	14,461	

### 23. Allowance for impairment losses on loans, advances and financing and other losses

	The	Group	The Group		
	Current quarter ended 31/03/2018 RM '000	Last year quarter ended 31/03/2017 RM '000	Current year to date 31/03/2018 RM '000	Last year to date 31/03/2017 RM '000	
(Writeback of)/allowance for impairment losses on loans, advances and financing:					
- Individual assessment allowance	(2,768)	19,197	13,329	37,224	
- Collective assessment allowance	72,202	89,181	228,414	229,308	
(Writeback of)/allowance for impairment losses on client's and brokers' balances:					
- Individual assessment allowance	(68)	(23)	(173)	188	
- Collective assessment allowance	(22)	(4)	2	(1)	
(Writeback of)/allowance for impairment losses on other assets:					
- Individual assessment allowance	(183)	632	(231)	806	
Impaired loans and financing:					
- written off	4,539	5,886	15,118	16,569	
- recovered	(61,114)	(68,941)	(189,767)	(186,578)	
	12,586	45,928	66,692	97,516	

### 24. Capital adequacy

The banking subsidiaries' regulatory capital is governed by BNM Capital Adequacy Framework guidelines. With effect from 1 January 2013, the capital adequacy ratios of the banking subsidiaries are computed in accordance with BNM's Capital Adequacy Framework (Capital Component) reissued on 4 August 2017. The Framework sets out the approach for computing the regulatory capital adequacy ratios, the minimum levels of the ratios at which banking institutions are required to operate as well as requirement on Capital Conservation Buffer ("CCB") and Counter Cyclical Buffer ("CCyB"). The minimum capital adequacy requirements for Common Equity Tier I (CET I) capital ratio, Tier I capital ratio and Total Capital ratio are 4.50%, 6.00% and 8.00% respectively. The Group is also required to maintain CCB of up to 2.500% of total risk weighted assets ("RWA"), which is phased in starting with 0.625% in year 2016, 1.250% in year 2017, 1.875% in year 2018 and 2.500% in year 2019. The CCyB which ranges from 0% up to 2.500% is determined as the weighted average of prevailing CCyB rates applied in the jurisdictions in which a financial institution has credit exposures. There is no BNM announcement on the CCyB rates yet.

The risk-weighted assets ("RWA") of the banking subsidiaries have adopted the Standardised Approach for Credit Risk and Market Risk, and the Basic Indicator Approach for Operational Risk computation.

(a) The capital adequacy ratios of the banking subsidiaries are as follows:

	Hong Leong Bank Group		Hong Leong E	Bank Berhad	Hong Leong Investment Bank Berhad		
	31/03/2018	30/06/2017	31/03/2018	30/06/2017	31/03/2018	30/06/2017	
Before deducting proposed dividends							
CET I capital ratio	12.015%	13.788%	11.660%	13.078%	27.668%	29.744%	
Tier I capital ratio	12.705%	14.193%	12.112%	13.556%	27.668%	29.744%	
Total capital ratio	15.264%	16.280%	14.938%	15.997%	32.200%	33.912%	
After deducting proposed dividends							
CET I capital ratio	12.015%	13.286%	11.660%	12.486%	27.668%	25.398%	
Tier I capital ratio	12.705%	13.691%	12.112%	12.964%	27.668%	25.398%	
Total capital ratio	15.264%	15.779%	14.938%	15.405%	32.200%	29.566%	

(b) The component of CET I, Tier I and Tier II capital under the revised Capital Components Framework are as follows:

					Hong Leong	Investment	
	Hong Leong Bank Group		Hong Leong E		Bank Berhad		
	31/03/2018	30/06/2017	31/03/2018	30/06/2017	31/03/2018	30/06/2017	
	RM '000	RM '000	RM '000	RM '000	RM '000	RM '000	
CET I capital							
Paid up share capital	7,739,063	7,739,063	7,739,063	7,739,063	252,950	252,950	
Retained profit	13,609,126	13,560,582	10,166,287	10,245,205	191,910	246,910	
Other reserves	925,514	1,265,223	294,368	422,954	(667)	648	
Less: Treasury shares	(732,267)	(733,961)	(732,267)	(733,961)	-	-	
Less: Other intangible assets	(161,147)	(213,323)	(145,417)	(194,870)	-	-	
Less: Goodwill	(1,831,312)	(1,831,312)	(1,771,547)	(1,771,547)	(32,283)	(33,796)	
Less: Deferred tax assets	(1,582)	(4,851)	-	-	(90,153)	(90,153)	
Less: Investment in subsidiary companies/							
associated company/joint venture	(3,936,233)	(2,908,861)	(2,762,349)	(2,148,516)	(200)	(160)	
Total CET I capital	15,611,162	16,872,560	12,788,138	13,558,328	321,557	376,399	
Additional Tier I capital							
Multi-currency Additional Tier 1 capital							
securities	399,360	-	399,360	-	-	-	
Innovative Tier 1 capital securities	497,166	495,778	497,166	495,778	-	-	
Additional Tier I before regulatory		·					
adjustments	896,526	495,778	896,526	495,778	-	-	
Less: Investment in Additional Tier 1							
perpetual surbordinated sukuk wakalah			(400,000)	-			
Additional Tier I after regulatory							
adjustments	896,526	495,778	496,526	495,778	-	-	
Total Tier I capital	16,507,688	17,368,338	13,284,664	14,054,106	321,557	376,399	

### 24. Capital adequacy (continued)

(b) The component of CET I, Tier I and Tier II capital under the revised Capital Components Framework are as follows: (continued)

	Hong Leong Bank Group		Hong Leong Bank Berhad		Hong Leong Investment Bank Berhad	
	31/03/2018 RM '000	30/06/2017 RM '000	31/03/2018 RM '000	30/06/2017 RM '000	31/03/2018 RM '000	30/06/2017 RM '000
Tier II capital						
Collective assessment allowance ^						
and regulatory reserves #	1,324,999	1,281,686	1,099,085	1,067,705	2,665	2,783
Subordinated obligations	1,999,874	1,999,723	1,999,874	1,999,723	50,000	50,000
Tier II capital before regulatory adjustments	3,324,873	3,281,409	3,098,959	3,067,428	52,665	52,783
Less: Investment in subsidiary companies/						
associated company/joint venture	-	(727,215)	-	(537,129)	-	(40)
Total Tier II capital	3,324,873	2,554,194	3,098,959	2,530,299	52,665	52,743
Total capital	19,832,561	19,922,532	16,383,623	16,584,405	374,222	429,142

<sup>^</sup> Excludes collective assessment allowance attributable to loans, advances and financing classified as impaired but not individually assessed for impairment.

(c) The breakdown of RWA by each major risk category is as follows:

	Hong Leong	Hong Leong Bank Group		Hong Leong Bank Berhad		Hong Leong Investment Bank Berhad	
	31/03/2018 RM '000	30/06/2017 RM '000	31/03/2018 RM '000	30/06/2017 RM '000	31/03/2018 RM '000	30/06/2017 RM '000	
Credit risk	117,163,859	111,299,987	97,768,351	93,397,418	414,439	461,963	
Market risk	4,438,306	3,115,525	4,721,771	3,340,119	456,134	517,433	
Operational risk	8,326,534	7,958,340	7,188,729	6,934,552	291,616	286,064	
Total RWA	129,928,699	122,373,852	109,678,851	103,672,089	1,162,189	1,265,460	

(d) The capital adequacy ratios of Hong Leong Bank Group's subsidiary company are as follows:

	Hong Leong Islamic Bank 31/03/2018 30/06/2017		
	0.1.00.20.10	00,00,2011	
Before deducting proposed dividends			
CET I capital ratio	10.261%	10.622%	
Tier I capital ratio	12.287%	10.622%	
Total capital ratio	15.408%	13.946%	
After deducting proposed dividends			
CET I capital ratio	10.261%	10.622%	
Tier I capital ratio	12.287%	10.622%	
Total capital ratio	15.408%	13.946%	

<sup>#</sup> Includes the qualifying regulatory reserves for non-impaired loans of Hong Leong Bank Group of RM693,928,000 (2017: RM667,238,000), Hong Leong Bank Berhad of RM596,157,000 (2017: RM571,678,000) and Hong Leong Investment Bank Berhad of RM2,464,000 (2017: RM2,504,000) respectively.

### 25. Events after Balance Sheet date

There are no material events subsequent to the end of the financial period ended 31 March 2018.

### 26. Changes in composition of the Group

There were no changes in composition of the Group for the current financial period and up to the date of this report except for the followings:

- (a) On 6 October 2017, Hong Leong Capital Berhad, a subsidiary of HLFG, announced that it had placed its wholly-owned subsidiary, HLG Securities Sdn Bhd ("HLGS"), under member's voluntary winding-up pursuant to Section 439(1)(b) of the Companies Act, 2016. HLGS is dormant.
- (b) On 31 January 2018, Bank of Chengdu Co., Ltd ("BOCD"), an associated company of HLB (a subsidiary of HLFG) was officially listed on the Shanghai Stock Exchange after completing its initial public offering ("IPO") of 361 million shares and raised 2.53 billion yuan. Arising from the IPO, HLB's equity interest of the enlarged capital in BOCD is now reduced to 18% from 20%.
- (c) On 12 February 2018, HLFG announced that it had placed its wholly-owned subsidiaries, Hong Leong Equities Sdn Bhd ("HLE") and HLFG Assets Sdn Bhd ("HLFGA"), under member's voluntary winding-up pursuant to Section 439(1)(b) of the Companies Act, 2016. HLE is an investment holding company and HLFGA is currently dormant. There are no future plans for the subsidiaries.

### 27. Related party transactions

All related party transactions within the Group had been entered into in the normal course of business and were carried out on normal commercial terms.

### 28. Commitments and contingencies

a. In the normal course of business, the Group make various commitments and incur certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions. These commitments and contingencies are not secured against the assets of the Group.

The notional/principal amount of the commitments and contingencies constitute the following:

	The G 31/03/2018 RM '000	roup 30/06/2017 RM '000
Direct credit substitutes	95,971	82,785
Certain transaction related contingent items	1,299,553	1,391,111
Short-term self liquidating trade related contingencies	906,073	780,216
Obligations under underwriting agreement	-	130,000
Irrevocable commitments to extend credit:		
- less than one year	16,828,974	16,098,253
- more than one year	13,722,713	13,257,147
Any commitments that are unconditionally cancellable at any time		
by the Group without prior notice:		
- less than one year	618,543	661,322
Foreign exchange related contracts:		
- less than one year	45,125,084	37,699,553
- one year to less than five years	2,629,935	3,758,574
- five years and above	602,673	1,260,525
Interest rate related contracts:		
- less than one year	69,977,089	45,167,380
- one year to less than five years	49,553,837	37,794,681
- five years and above	5,211,025	5,807,786
Equity related contracts:		
- less than one year	276,190	155,471
- one year to less than five years	375,735	286,187
Unutilised credit card lines	7,204,686	7,001,256
Total	214,428,081	171,332,247
	The Co	mpany
	31/03/2018	30/06/2017
	RM '000	RM '000
Interest rate swaps:		
- one year to less than five years	100,000	100,000

b. Hong Leong Asset Management Bhd, a wholly-owned subsidiary company of Hong Leong Capital Berhad ("HLCB"), is the Manager of Hong Leong Consumer Products Sector Fund ("Funds"). HLCB provided a guarantee to Deutsche Trustee Malaysia Berhad, the trustee of the Funds, that if the funds fall below the minimum fund size of RM1 million, HLCB would invest cash, equivalent to the shortfall, into the relevant fund.

The size of the fund was above the minimum of RM1 million as at 31 March 2018 (30 June 2017: RM1 million).

#### 29. Fair value of financial instruments

Financial instruments comprise financial assets and financial liabilities. Fair value is the amount at which a financial asset could be exchanged or a financial liability settled, between knowledgeable and willing parties in an arm's length transaction. The information presented herein represents the estimates of fair values as at the statements of financial position date.

Where available, quoted and observable market prices are used as the measure of fair values. Where such quoted and observable market prices are not available, fair values are estimated based on a range of methodologies and assumptions regarding risk characteristics of various financial instruments, discount rates, estimates of future cash flows and other factors. Changes in the uncertainties and assumptions could materially affect these estimates and the resulting fair value estimates.

### Determination of fair value and fair value hierarchy

The Group and the Company measure fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: Valuations derived from valuation techniques in which one or more significant inputs are not based on observable market data.

Financial instruments are classified as Level 1 if their value is observable in an active market. Such instruments are valued by reference to unadjusted quoted prices for identical assets or liabilities in active markets where the quoted prices is readily available, and the price represents actual and regularly occurring market transactions. An active market is one in which transactions occur with sufficient volume and frequency to provide pricing information on an on-going basis. These would include actively traded listed equities and actively exchange-traded derivatives.

Where fair value is determined using unquoted market prices in less active markets or quoted prices for similar assets and liabilities, such instrument are generally classified as Level 2.

In cases where quoted prices are generally not available, the Group then determines fair value based upon valuation techniques that use as inputs, market parameters including but not limited to yield curves, volatilities and foreign exchange rates. The majority of valuation techniques employ only observable market data and so reliability of the fair value measurement is high.

Financial instruments are classified as Level 3 if their valuation incorporates significant inputs that are not based on observable market data (unobservable inputs). Such inputs are generally determined based on observable inputs of a similar nature, historical observations on the level of the input or other analytical techniques.

### 29. Fair value of financial instruments (continued)

Determination of fair value and fair value hierarchy (continued)

The table below analyses financial instruments carried at fair value analysed by level within the fair value hierarchy:

The Group		Fair v	/alue	
•	Level 1	Level 2	Level 3	Total
31 March 2018	RM '000	RM '000	RM '000	RM '000
Recurring fair value measurements				
Financial assets				
Financial assets held-for-trading				
- Money market instruments	-	6,001,604	-	6,001,604
- Quoted securities	1,297,378		-	1,297,378
- Unquoted securities	-	1,066,792	-	1,066,792
Financial investments available-for-sale - Money market instruments	_	11,773,918	_	11,773,918
- Quoted securities	6,588,359	-	_	6,588,359
- Unquoted securities	-	18,023,580	457,075	18,480,655
Derivative financial instruments	2,231	1,034,741	20,767	1,057,739
	7,887,968	37,900,635	477,842	46,266,445
Financial liabilities	4 400	4 705 005	00.707	4 704 050
Derivative financial instruments	4,460	1,705,825	20,767	1,731,052
Financial liabilities designated at fair value - Structured deposits linked to interest rate derivatives	_	2,941,440	_	2,941,440
On detailed deposite initied to interest rate derivatives	4,460	4,647,265	20,767	4,672,492
	· · ·	· · ·		, ,
		Fair v		
	Level 1	Level 2	Level 3	Total
30 June 2017	RM '000	RM '000	RM '000	RM '000
Recurring fair value measurements				
Financial assets				
Financial assets held-for-trading				
- Money market instruments	-	6,927,488	-	6,927,488
- Quoted securities	1,405,289	-	-	1,405,289
- Unquoted securities	-	1,120,660	-	1,120,660
Financial investments available-for-sale		40,000,000		40,000,000
Money market instruments     Quoted securities	- 6 062 662	10,962,963	-	10,962,963
- Unquoted securities	6,963,662	- 16,779,585	457,152	6,963,662 17,236,737
Derivative financial instruments	18	969,018	8,568	977,604
Don't all to initial mortal mo	8,368,969	36,759,714	465,720	45,594,403
				· · · · · · · · · · · · · · · · · · ·
Financial liabilities				
Derivative financial instruments	1,228	1,469,768	8,568	1,479,564
Financial liabilities designated at fair value				
<ul> <li>Structured deposits linked to interest rate derivatives</li> </ul>	_	2,480,925	_	2,480,925
	1,228	3,950,693	8,568	3,960,489

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred. The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer. There were no transfers between Level 1 and Level 2 of the fair value hierarchy during the financial period (30 June 2017: RM Nil).

### 29. Fair value of financial instruments (continued)

Determination of fair value and fair value hierarchy (continued)

The table below analyses financial instruments carried at fair value analysed by level within the fair value hierarchy: (continued)

The Company		Fair v	alue	
	Level 1	Level 2	Level 3	Total
31 March 2018	RM '000	RM '000	RM '000	RM '000
Recurring fair value measurements Financial liabilities				
Derivative financial instruments		350	<u> </u>	350
		Fair v	alue	
	Level 1	Level 2	Level 3	Total
30 June 2017	RM '000	RM '000	RM '000	RM '000
Recurring fair value measurements Financial liabilities				
Derivative financial instruments		874	<u> </u>	874
Deconciliation of fair value magauraments in Level 2 of the fair v	alua hiararah		_	
Reconciliation of fair value measurements in Level 3 of the fair value	alue nierarch	y.		Financial
		Financial	assets	liability
		Financial		
		investments	Derivative financial	Derivative
The Group		available-for- sale	instruments	financial instruments
31 March 2018		RM '000	RM '000	RM '000
As at beginning of the financial period		457,152	8,568	8,568
Fair value changes recognised in statements of income		- 	871	871
Net fair value changes recognised in other comprehensive incom	ne	(57)	-	-
Purchases Disposal		(20)	11,328	11,328
As at end of the financial period		457,075	20,767	20,767
·				
Fair value changes recognised in statements of income				
relating to assets/liability held on 31 March 2018		=	871	871
Total gain recognised in other comprehensive income				
relating to assets held on 31 March 2018		(57)	<u> </u>	
				Financial
		Financial	Assets	Liability
		Financial	Danisation	Dankastkas
		investments available-for-	Derivative financial	Derivative financial
The Group		sale	instruments	instruments
30 June 2017		RM '000	RM '000	RM '000
As at beginning of the financial year		420 720	7,995	7,995
Fair value changes recognised in statements of income		429,720	7,995 7,297	7,995
Net fair value changes recognised in other comprehensive incom	ne	31,814	-	
Purchases		-	7,582	7,582
Disposal		(53)	-	-
Settlements		<u>-</u>	(14,306)	(14,306)
Transfer out from level 3		(4,329)	0.500	0.500
As at end of the financial year		457,152	8,568	8,568
Fair value changes recognised in statements of income				
relating to assets/liability held on 30 June 2017			7,297	7,297
Total gain recognised in other comprehensive income				
relating to assets held on 30 June 2017		31,814	-	_
J		,		

#### Review of performance

### 1 Current guarter against previous corresponding guarter

HLFG Group recorded a profit before tax of RM942.8 million for the current quarter ended 31 March 2018 as compared to RM763.8 million in the previous corresponding quarter, an increase of RM179.0 million or 23.4%. The increase was mainly due to higher contribution from the commercial banking and insurance divisions.

Hong Leong Bank Group recorded a profit before tax of RM855.1 million for the current quarter ended 31 March 2018 as compared to RM697.0 million in the previous corresponding quarter, an increase of RM158.1 million or 22.7%. The increase was mainly due to higher revenue of RM132.3 million, higher share of profit from the Bank of Chengdu and Sichuan Jincheng Consumer Finance Joint Venture of RM19.1 million and lower allowance for impairment losses on loans, advances and financing of RM33.1 million. This is however offset by higher operating expenses of RM25.8 million and lower writeback of allowance for impairment losses on securities of RM0.6 million.

HLA Holdings Group recorded a profit before tax of RM95.5 million for the current quarter ended 31 March 2018 as compared to RM56.1 million in the previous corresponding quarter, an increase of RM39.4 million or 70.2%. The increase was mainly due higher life fund surplus of RM26.1 million, higher share of profit from associated company of RM6.7 million and higher revenue of RM16.1 million. This is however offset by higher operating expenses of RM9.0 million.

Hong Leong Capital Group recorded a profit before tax of RM20.7 million for the current quarter ended 31 March 2018 as compared to RM25.8 million in the previous corresponding quarter, a decrease of RM5.1 million or 19.8%. The decrease was mainly due lower contribution from the investment banking and stockbroking divisions.

#### 2 Current year-to-date against previous year-to-date

HLFG Group recorded a profit before tax of RM2,708.0 million for the period ended 31 March 2018 as compared to RM2,321.8 million in the previous corresponding period, an increase of RM386.2 million or 16.6%. The increase was mainly due to higher contribution from the commercial banking and insurance divisions.

Hong Leong Bank Group recorded a profit before tax of RM2,468.6 million for the period ended 31 March 2018 as compared to RM2,068.3 million in the previous corresponding period, an increase of RM400.3 million or 19.4%. The increase was due to higher revenue of RM264.5 million, higher share of profit from the Bank of Chengdu and Sichuan Jincheng Consumer Finance joint venture of RM160.9 million, lower allowance for impairment losses on loans, advances and financing of RM30.6 mil and lower allowance for impairment losses on securities of RM1.7 million. This was however offset by higher operating expenses of RM57.4 million.

HLA Holdings Group recorded a profit before tax of RM247.9 million for the period ended 31 March 2018 as compared to RM245.2 million in the previous corresponding period, an increase of RM2.7 million or 1.1%. The increase was mainly due to higher revenue of RM19.9 million. This is however offset by lower share of profit from an associated company of RM4.9 million, lower operating expenses of RM6.4 million and lower life fund surplus of RM5.8 million.

Hong Leong Capital Group recorded a profit before tax of RM58.0 million for the period ended 31 March 2018 as compared to RM65.7 million in the previous corresponding period, a decrease of RM7.7 million or 11.7%. This was mainly due to lower contribution from the investment banking and stockbroking divisions.

HLFG's consolidated Common Equity Tier I capital ratio, Tier I capital ratio and Total capital ratio as at 31 March 2018 is 9.277%, 10.094% and 11.787% respectively. The ratios are computed in full compliance with the Capital Adequacy Framework Capital Components) issued by Bank Negara Malaysia on 4 August 2017.

### 3 Current quarter against preceding quarter

HLFG Group recorded a profit before taxation of RM942.8 million for the current quarter ended 31 March 2018 as compared to RM924.7 million in the preceding quarter, an increase of RM18.1 million or 2.0%. The increase was mainly due to higher contribution across all operating divisions.

Hong Leong Bank Group recorded a profit before tax of RM855.1 million for the current quarter ended 31 March 2018 as compared to RM833.1 million in the preceding quarter, an increase of RM22.0 million or 2.6%. The increase was mainly due to higher revenue of RM27.5 million, higher writeback of allowance for impairment losses on securities of RM1.4 million and higher share of profit from the Bank of Chengdu and Sichuan Jincheng Consumer Finance Joint Venture of RM6.4 million. This was however offset by higher operating expenses of RM10.8 million and higher allowance for impairment losses on loans, advances and financing of RM2.5 million.

HLA Holdings Group recorded a profit before tax of RM95.5 million for the current quarter ended 31 March 2018 as compared to RM91.8 million in the preceding quarter, an increase of RM3.7 million or 4.0%. The increase was mainly due to higher revenue of RM2.0 million, higher share of profit from associated company of RM12.5 million and higher life fund surplus of RM3.0 million. This was however offset by higher operating expenses of RM13.6 million.

Hong Leong Capital Group recorded a profit before tax of RM20.7 million for the current quarter ended 31 March 2018 as compared to RM19.0 million in the previous corresponding period, an increase of RM1.7 million or 8.9%. This was mainly due to higher contribution from investment banking and stockbroking divisions.

### 4 Prospects for the current year

Barring unforeseen circumstances, the Group is expected to maintain its performance in line with market conditions for the current financial year.

### 5 Variance of actual profit from forecasted profit

There was no profit forecast or profit guarantee issued by the Group.

### 6 Taxation

	The G	The Group		roup
	Current quarter ended 31/03/2018 RM '000	Last year quarter ended 31/03/2017 RM '000	Current year to date 31/03/2018 RM '000	Last year to date 31/03/2017 RM '000
Income tax	172,908	126,288	488,407	462,109
Transfer from/(to) deferred tax	8,310	8,095	18,126	(16,845)
	181,218	134,383	506,533	445,264
Prior year under provision	55	2,105	55	2,129
	181,273	136,488	506,588	447,393

	The Company		The Company	
	Current quarter ended 31/03/2018 RM '000	Last year quarter ended 31/03/2017 RM '000	Current year to date 31/03/2018 RM '000	Last year to date 31/03/2017 RM '000
Income tax	2,101	752	4,040	1,302
Transfer from/(to) deferred tax	11	19	(14)	276
	2,112	771	4,026	1,578

The effective tax rate for the Company for the current financial period is lower than the statutory rate of taxation as certain income was not subjected to tax.

### 7 Sale of properties/unquoted investments

There were no material gains or losses on disposal of unquoted investments (other than in the ordinary course of business) and/or properties for the financial period under review.

### 8 Purchase/sale of quoted securities of the Group

There was no other purchase or disposal of quoted securities for the period under review other than those purchased or disposed in the ordinary course of business.

### 9 Status of corporate proposals

There were no corporate proposals announced but not completed at the latest practicable date which was not earlier than 7 days from the issue of this report.

### 10 Borrowings

	The Gr		Group and The Company	
	Note	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000	
Term loans	(i)	350,144	350,230	
Revolving credit	(ii)	55,177	370,197	
Medium term notes	(iii)	654,077	656,088	
Commercial papers	(iii)	-	149,707	
		1,059,398	1,526,222	
Repayment of term loans				
- less than one year		350,144	350,230	
Repayment of revolving credit				
- less than one year		55,177	370,197	
Repayment of medium term notes				
- less than one year		150,213	=	
- one to three years		253,576	402,775	
- three years and above		250,288	253,313	
Repayment of commercial papers				
- less than one year		<u> </u>	149,707	
		1,059,398	1,526,222	

- (i) The Company has the following term loans for the financial year:
  - (a) an unsecured short-term loan facility of RM150 million maturing on 27 April 2018. The term loan with one month interest period bears an interest rate at 3.51% to 3.70% (30 June 2017: 3.51% to 3.88%) per annum.
  - (b) an unsecured 1 year term loan of RM200 million maturing on 27 April 2018. The term loan with one month interest period bears an interest rate at 3.51% to 3.70% (30 June 2017: 3.51% to 3.88%) per annum.
- (ii) The unsecured revolving credit facilities carried an interest rate ranging from 3.45% to 4.38% (30 June 2017: ranging from 3.40% to 3.84%) per annum and repayable within 12 months.
- (iii) On 14 October 2011, the Company entered into RM1.8 billion CP/MTNs Programme comprising a seven (7) years Commercial Papers (CP) programmes and a twenty (20) years Medium Term Notes (MTNs) programmes which were constituted by a Trust Deed between the Company and Malaysian Trustees Berhad as trustee. The CPs are issued at a discount and the issue price is calculated in accordance with the Rules on Fully Automated System for Issuing/Tendering ("FAST") issued by Bank Negara Malaysia at the tenure of one (1), two (2), three (3), six (6), nine (9) or twelve (12) months as the Company may select. The CPs carry an interest rate ranging from 3.66% to 3.77% (30 June 2017: 3.38% to 3.75%).

The MTNs are issued at par and the issue price is calculated in accordance with the FAST Rules, at the tenure which shall be more than one (1) year as the Company may select. The MTNs carry interest rates ranging from 4.50% to 4.80% (30 June 2017: 4.50% to 4.80%) per annum.

The CP/MTNs are unsecured and the Company is required to maintain a debt to equity ratio for these facilities.

### 11 Subordinated obligations

		The G	oup
	Note	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000
RM1.5 billion Tier 2 subordinated debt, at par	(a)	1,500,000	1,500,000
Add: Interest payable		18,494	1,664
		1,518,494	1,501,664
Less: Unamortised discounts		(126)	(277)
		1,518,368	1,501,387
RM500 million Tier 2 subordinated debt, at par	(b)	500,000	500,000
Add: Interest payable		3,205	8,815
		503,205	508,815
Less: Unamortised discounts		(1,310)	(1,443)
		501,895	507,372
RM400 million Tier 2 subordinated Sukuk Ijarah, at par	(c)	400,000	400,000
Add: Profit payable	. ,	5,471	631
		405,471	400,631
Less: Unamortised discounts		(68)	(128)
		405,403	400,503
RM500 million Tier 2 subordinated notes, at par	(d)	500,000	500,000
Add: Interest payable		6,312	526
• •		506,312	500,526
Less: Unamortised discounts		(123)	(271)
		506,189	500,255
RM50 million Tier 2 subordinated notes, at par	(e)	50,000	50,000
Add: Interest payable	. ,	1,060	392
		51,060	50,392
Less: Unamortised discounts		(114)	(130)
		50,946	50,262
		2,982,801	2,959,779

(a) On 22 June 2012, HLB had completed the issuance of RM1.5 billion nominal value of Tier 2 Subordinated Notes ("Sub Notes"). The RM1.5 billion Sub Notes will mature in 2024 and are callable on any interest payment date falling on or after the 7th anniversary of the issue date subject to approval of BNM. The Sub Notes which bears interest of 4.50% per annum is payable semi-annually in arrears.

The Sub Notes constitute unsecured liabilities of HLB, and is subordinated in right of payment to the deposit liabilities and all other liabilities of HLB in accordance with the terms and conditions of the issue and qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of HLB.

(b) On 19 September 2012, HLA has created and issued up to RM500 million in nominal value of Subordinated Notes ("Sub-Notes") under a proposed Subordinated Notes Programme to raise funds for general working capital and/or business operations purpose.

On 20 March 2013, the Securities Commission approved the application subject to certain operational terms and conditions being fulfilled.

On 7 February 2013, the HLA completed its RM500 million Sub-Notes issuance. The Sub-Notes were issued for a period of 12 years on a 12 non-callable 7 basis with a coupon rate of 4.5% per annum.

The Sub-Notes are classified as Tier 2 capital under Risk-Based Capital Framework for Insurers.

(c) On 17 June 2014, Hong Leong Islamic Bank Berhad ("HLISB"), a wholly owned subsidiary of HLB, had completed the first issuance of RM400 million nominal value of Tier 2 Subordinated Sukuk Ijarah ("Subordinated Sukuk Ijarah") out of its RM1.0 billion Tier 2 Subordinated Sukuk Ijarah Programme. The RM400 million Subordinated Sukuk Ijarah will mature in 2024 and is callable at end of year 5 and on each subsequent coupon payment dates thereafter subject to approval of BNM. The Subordinated Sukuk Ijarah which bears profit rate of 4.80% per annum is payable semi-annually in arrears.

The Subordinated Sukuk Ijarah constitute direct, unconditional, subordinated and unsecured obligations of HLISB and subordinated in right and priority of payment, to the extend and in the manner provided in the Subordinated Sukuk Ijarah, ranking pari passu among themselves. The Subordinated Sukuk Ijarah is subordinated in right of payment to all deposit liabilities and other liabilities of HLISB, except to those liabilities, which by their terms, rank equally in right of payment with or are subordinated to the Subordinated Sukuk Ijarah. The Subordinated Sukuk Ijarah qualifies as Tier 2 capital for the purpose of determining the capital adequacy ratio of HLISB.

### 11 Subordinated obligations (continued)

(d) On 23 June 2014, HLB had completed the first issuance of RM500 million nominal value of Tier 2 Subordinated Notes ("Sub-Notes") out of its RM10.0 billion Multi-Currency Sub-Notes Programme. The RM500 million Sub-Notes will mature in 2024 and is callable on any coupon payment date falling on or after the 5th anniversary of the issue date. The Sub-Notes which bears interest rate of 4.80% per annum is payable semi-annually in arrears. The exercise of the call option on the Sub-Notes shall be subject to the approval of BNM.

The Sub-Notes constitute unsecured liabilities of HLB, and is subordinated in right of payment to the deposit liabilities and all other liabilities of HLB in accordance with the terms and conditions of the issue, except to those liabilities, which by their terms, rank equally in right of payment with or are subordinated to the Sub-Notes. The Sub-Notes may be written off, either fully or partially, at the discretion of BNM at the point of non-viability as determined by BNM or Perbadanan Insurans Deposit Malaysia. The Sub-Notes qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of HLB.

(e) On 6 November 2014, Hong Leong Investment Bank Berhad ("HLIB"), a wholly owned subsidiary of Hong Leong Capital Berhad and also an indirect subsidiary of HLFG, had completed the first issuance of RM50 million nominal value of Tier 2 Subordinated Notes ("Sub-Notes") out of its RM1.0 billion Multi-Currency Sub-Notes Programme. The RM50 million Sub-Notes will mature in 2024 and is callable on any coupon payment date falling on or after the 5th anniversary of the issue date. The Sub-Notes which bears interest rate of 5.30% per annum is payable semi-annually in arrears. The exercise of the call option on the Sub-Notes shall be subject to the approval of BNM.

The Sub-Notes constitute unsecured liabilities of HLIB, and is subordinated in right of payment to the deposit liabilities and all other liabilities of HLIB in accordance with the terms and conditions of the issue, except to those liabilities, which by their terms, rank equally in right of payment with or are subordinated to the Sub-Notes. The Sub-Notes qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of HLIB.

### 12 Innovative Tier 1 capital securities

	The Group	
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000
RM500 million Innovative Tier 1 capital securities, at par	500,000	500,000
Add: Interest payable	2,261	12,771
	502,261	512,771
Less: Unamortised discounts	(2,835)	(4,223)
Add: Fair value adjustments on completion of business combination accounting	3,201	7,075
	502,627	515,623

On 10 September 2009, Promino Sdn Bhd ("Promino"), an indirect subsidiary of the Company, issued the first tranche of Innovative Tier 1 Capital Securities ("IT-1 Capital Securities") amounting to RM500 million in nominal value, from its RM1.0 billion IT-1 Capital Securities Programme. The IT-1 Capital Securities is structured in accordance with the Risk-Weighted Capital Adequacy Framework (General Requirements and Capital Components) issued by BNM.

The RM500 million IT-1 Capital Securities has a tenor of 30 years and Promino has the option to redeem the RM500 million IT-1 Capital Securities at the 10th anniversary, subject to BNM approval. The RM500 million IT-1 Capital Securities has a coupon rate of 8.25% per annum, payable semi-annually. In the event the IT-1 Capital Securities is not redeemed at the 10th anniversary (the First Optional Redemption Date), the coupon rate will be revised to 9.25% per annum from the 11th year to the final maturity.

On 1 July 2011, the above IT-1 Capital Securities was vested to HLB. The IT-1 Capital Securities constitute unsecured and subordinated obligations of HLB and are subordinated to all deposit liabilities and all other liabilities except those liabilities which rank equally in, and/or junior to, the rights of payment of the IT-1 Capital Securities. The IT-1 Capital Securities qualify as Tier 1 capital for the purpose of computing the capital adequacy ratio of HLB.

### 13 Multi-currency Additional Tier 1 capital securities

	The Group	
	As at 31/03/2018 RM '000	As at 30/06/2017 RM '000
RM400 million Multi-currency Additional Tier 1 capital securities at par	400,000	-
Add: Interest payable	6,993	-
	406,993	-
Less: Unamortised discounts	(492)	-
	406,501	-
	The Co	mpany
	As at 31/03/2018	As at 30/06/2017
	RM '000	RM '000
RM400 million Multi-currency Additional Tier 1 capital securities at par	400,000	-
Add: Interest payable	6,993	-
	406,993	-
Less: Unamortised discounts	(1,145)	-
	405,848	-

On 30 November 2017, the Company issued RM400 million nominal value of Additional Tier 1 capital securities ("Capital Securities") out of its multi-currency perpetual notes programme. The Capital Securities, which qualify as Additional Tier 1 capital for the Company, carry a distribution rate of 5.23% per annum. The Capital Securities are perpetual with a Issuer's call option to redeem at the end of year 5. The proceeds from the issuance was used to subscribe for RM400 million Additional Tier 1 capital securities issued by HLB, a subsidiary of the Company.

### 14 Off-balance sheet financial instruments

Details of financial instruments with off-balance sheet risk as at 31 March 2018

### The Group

	Principal	Fair v	alue
Items	amount	Assets	Liabilities
	RM '000	RM '000	RM '000
Foreign exchange related contracts			
- Forwards			
(i) Less than 1 year	30,282,331	353,451	(875,813)
(ii) 1 year to 3 years	112,026	-	(12,454)
(iii) More than 3 years	218,695	28,434	(13,587)
- Swaps			
(i) Less than 1 year	12,103,976	185,176	(343,483)
(ii) 1 year to 3 years	1,378,784	93,346	(28,220)
(iii) More than 3 years	1,523,103	104,152	(37,388)
- Options			
(i) Less than 1 year	2,738,777	13,550	(16,888)
Interest rate related contracts			
- Futures			
(i) Less than 1 year	54,770,189	2,125	(3,190)
(ii) 1 year to 3 years	6,567,100	106	(1,494)
- Swaps			
(i) Less than 1 year	15,206,900	17,897	(15,602)
(ii) 1 year to 3 years	29,588,230	130,791	(127,178)
(iii) More than 3 years	18,532,242	99,909	(234,988)
- Cross currency swaps			
(i) 1 year to 3 years	77,290	7,928	-
Equity related contracts			
(i) Less than 1 year	276,190	5,653	(5,652)
(ii) 1 year to 3 years	349,607	11,498	(11,394)
(iii) More than 3 years	26,128	3,723	(3,721)
Total	173,751,568	1,057,739	(1,731,052)

### 14 Off-balance sheet financial instruments (continued)

Details of financial instruments with off-balance sheet risk as at 31 March 2018 (continued)

### The Company

	Principal	Fair value	
Items	amount RM '000	Assets RM '000	Liabilities RM '000
Interest rate related contracts - Swaps (i) 1 year to 3 years	100,000	-	(350)
Total	100,000	-	(350)

Details of financial instruments with off-balance sheet risk as at 30 June 2017

### The Group

	Principal	Fair v	Fair value	
Items	amount RM '000	Assets RM '000	Liabilities RM '000	
Foreign exchange related contracts				
- Forwards				
(i) Less than 1 year	25,921,762	239,561	(271,730)	
(ii) 1 year to 3 years	23,617	85	-	
(iii) More than 3 years	218,695	5,520	(24,616)	
- Swaps				
(i) Less than 1 year	8,545,197	213,147	(333,716)	
(ii) 1 year to 3 years	2,823,719	120,831	(334,551)	
(iii) More than 3 years	1,953,068	136,419	(56,466)	
- Options			,	
(i) Less than 1 year	3,232,594	19,762	(17,012)	
Interest rate related contracts				
- Futures				
(i) Less than 1 year	29,257,607	355	(1,228)	
- Swaps				
(i) Less than 1 year	15,823,888	12,730	(13,499)	
(ii) 1 year to 3 years	22,862,048	111,743	(165,374)	
(iii) More than 3 years	20,654,534	108,165	(236,080)	
- Cross currency swaps			,	
(i) Less than 1 year	85,885	46	(16,371)	
(ii) 1 year to 3 years	85,885	37	(353)	
Equity related contracts				
(i) Less than 1 year	155,471	410	(410)	
(ii) 1 year to 3 years	250,143	4,238	(4,238)	
(iii) More than 3 years	36,044	4,555	(3,920)	
Total	131,930,157	977,604	(1,479,564)	

### The Company

	Principal	Principal Fair va	
Items	amount RM '000	Assets RM '000	Liabilities RM '000
Interest rate related contracts - Swaps (i) 1 year to 3 years	100,000	-	(874)
Total	100,000	-	(874)

### 14 Off-balance sheet financial instruments (continued)

#### Market risk

Market risk is the potential change in value caused by movement in market rates or prices. The contractual amounts stated above provide only a measure of involvement in these types of transactions and do not represent the amount subject to market risk. Exposure to market risk may be reduced through offsetting on and off-balance sheet positions. As at the end of the financial period, the amount of contracts which were not hedged effectively and hence, exposed to foreign exchange and interest rate market risk were RM254,069,000 (FYE June 2017: RM115,444,000) and RM124,301,542,000 (FYE June 2017: RM85,460,579,000) respectively.

#### Derivatives

Market risk arises from the impact on trading positions of changes in foreign exchange rates and interest rates. It also includes the impact from changes in the correlations and volatilities of other risk factors. The Group manages trading market risk in the course of market-making, structuring and packaging products for investors and other clients, as well as to benefit from market opportunities. The Group's market risk framework identifies the types of the market risk to be covered, the risk metrics and methodologies to be used to capture such risk and the standards governing the management of market risk within the Group including limit setting and independent model validation, monitoring and valuation. Management of derivatives risks is continually reviewed and enhanced to ensure that the complexities of the business are appropriately controlled.

#### Credit risk

Credit risk arises from the possibility that a counter-party may be unable to meet the terms of a contract in which the Group has a gain position. As at the end of the financial period, the amount of credit risk, measured in terms of the cost to replace the profitable contracts was RM1,111,212,000 (FYE June 2017: RM1,014,653,000). This amount will increase or decrease over the life of the contracts, mainly as a function of maturity dates and market rates or prices.

### **Derivatives**

The amount subject to credit risk is limited to the current fair value of instruments that are favourable to the Group (ie, assets where their fair value is positive), which in relation to derivatives is only a small fraction of the contract, or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements. Collateral or other security is not usually obtained for credit risk exposures on these instruments, except where the Group requires margin deposits from counterparties.

The Group uses the following derivative instruments for both hedging and non-hedging purposes:

Currency forwards represent commitments to purchase foreign and domestic currency, including undelivered spot transactions. Interest rate futures are contractual obligations to receive or pay a net amount based on changes in currency rates or interest rates, or to buy or sell foreign currency or a financial instrument on a future date at a specified price, established in an organised financial market. The credit risk is of futures contracts is negligible, as futures contracts are collateralised by cash or marketable securities, and changes in the futures' contact value are settled daily with the exchange.

Currency and interest rate swaps are commitments to exchange one set of cash flows for another. Swaps result in an economic exchange of currencies or interest rates (for example, fixed rate for floating rate) or a combination of all these (ie, cross-currency interest rate swaps). No exchange of principal takes place, except for certain currency swaps. The Group's credit risk represents the potential cost to replace the swap contracts if counterparties fail to fulfil their obligation. This risk is monitored on an ongoing basis with reference to the current fair value, a proportion of the notional amount of the contracts and the liquidity of the market. To control the level of credit risk taken, the Group assesses counterparties using the same techniques as for its lending activities.

Foreign currency and interest rate options are contractual agreements under which the seller (writer) grants the purchaser (holder) the right, but not the obligation, either to buy (a call option) or sell (a put option) at or by a set date or during a set period, a specific amount of a foreign currency or a financial instrument at a predetermined price. The seller receives a premium from the purchaser in consideration for the assumption of foreign exchange or interest rate risk. Options may be either exchange-traded or negotiated between the Group and a customer (OTC). The Group is exposed to credit risk on purchased options only, and only to the extent of their carrying amount, which is their fair value.

The notional amounts of certain types of financial instrument provide a basis for comparison with instruments recognised on the balance sheet but do not necessarily indicate the amounts of future cash flows involved or the current fair value of the instruments and, therefore, do not indicate the Group's exposure to credit or price risks. The derivative instruments become favourable (assets) or unfavourable (liabilities) as a result of fluctuations in market interest rates or foreign exchange rates relative to their terms. The aggregate contractual or notional amount of derivative financial instruments on hand, the extent to which instruments are favourable or unfavourable, and thus the aggregate fair values of derivative financial assets and liabilities, can fluctuate significantly from time to time.

### 14 Off-balance sheet financial instruments (continued)

### Liquidity risk

#### Derivatives

Liquidity risk arises in any situation where a payment in cash, securities or equities is made in the expectation of a corresponding receipt in cash, securities or equities. Daily settlement limits are established for each counterparty to cover the aggregate of all settlement risk arising from the Group's market transactions on any single day.

### Related accounting policies

Derivative financial instruments are measured at fair value and are carried as assets when the fair value is positive and as liabilities when the fair value is negative. Any gain or loss arising from a change in the fair value of the derivatives is recognised in the statements of income unless they are part of a hedging relationship which qualifies for hedge accounting where the gain or loss is recognised as follows:

### Fair value hedge

Where a derivative financial instrument hedges the changes in fair value of a recognised asset or liability, any gain or loss on the hedging instrument is recognised in the statements of income. The hedged item is also stated at fair value in respect of the risk being hedged, with any gain or loss being recognised in the statements of income.

#### Cash flow hedge

Gains and losses on the hedging instrument, to the extent that the hedge is effective, are deferred in the separate component of equity. The ineffective part of any gain or loss is recognised in the statements of income. The deferred gains and losses are then released to the statements of income in the years when the hedged items affects the statements of income.

### 15 Material litigation

The Group does not have any material litigation which, in the opinion of the Directors, would have a material adverse impact on the financial results of the Group.

### 16 HLFG Dividend

A second single-tier interim dividend of 27 sen per share has been proposed by the Company for the current quarter.

(i) Amount per share: 27 sen per share

(ii) Previous corresponding period : 25 sen per share

(iii) Entitlement date: 14 June 2018(iv) Payment date: 26 June 2018

For the financial period ended 31 March 2018, a total single-tier dividend of 40 sen per share was declared (31 March 2017: 38 sen per share).

### 17 Earnings per share

### (a) Basic earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to equity holders of the Company by the weighted average number of ordinary shares (excluding treasury shares) in issue during the financial year.

	The Group		The Group	
	Current quarter ended 31/03/2018 RM '000	Last year quarter ended 31/03/2017 RM '000	Current year to date 31/03/2018 RM '000	Last year to date 31/03/2017 RM '000
Net profit attributable to equity holders	502,557	418,746	1,453,152	1,247,971
Weighted average number of ordinary shares ('000)	1,143,552	1,143,552	1,143,552	1,143,552
Basic earnings per share (sen)	43.9	36.6	127.1	109.1

### 17 Earnings per share (continued)

### (a) Basic earnings per share (continued)

	The Company		The Company	
	Current quarter ended 31/03/2018 RM '000	Last year quarter ended 31/03/2017 RM '000	Current year to date 31/03/2018 RM '000	Last year to date 31/03/2017 RM '000
Net profit attributable to equity holders	377,542	184,118	777,249	598,760
Weighted average number of ordinary shares ('000)	1,147,516	1,147,516	1,147,516	1,147,516
Basic earnings per share (sen)	32.9	16.0	67.7	52.2

### (b) Fully diluted earnings per share

The Company has only one category of dilutive potential ordinary share, share options. For the share options, a calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options.

	The Group		The Group	
	Current quarter ended 31/03/2018 RM '000	Last year quarter ended 31/03/2017 RM '000	Current year to date 31/03/2018 RM '000	Last year to date 31/03/2017 RM '000
Net profit attributable to equity holders	502,557	418,746	1,453,152	1,247,971
Weighted average number of ordinary shares ('000)	1,143,552	1,143,552	1,143,552	1,143,552
Fully diluted earnings per share (sen)	43.9	36.6	127.1	109.1
	The Company		The Company	
	Current quarter ended 31/03/2018 RM '000	Last year quarter ended 31/03/2017 RM '000	Current year to date 31/03/2018 RM '000	Last year to date 31/03/2017 RM '000
Net profit attributable to equity holders	quarter ended 31/03/2018	quarter ended 31/03/2017	to date 31/03/2018	to date 31/03/2017
Net profit attributable to equity holders  Weighted average number of ordinary shares ('000)	quarter ended 31/03/2018 RM '000	quarter ended 31/03/2017 RM '000	to date 31/03/2018 RM '000	to date 31/03/2017 RM '000

Dated this 30th May 2018